

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM 8-K**

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): July 29, 2010

**CONMED CORPORATION**

(Exact name of registrant as specified in its charter)

New York  
(State or other jurisdiction of  
incorporation or organization)

0-16093  
(Commission  
File Number)

16-0977505  
(I.R.S. Employer  
Identification No.)

525 French Road  
Utica, New York 13502  
(Address of principal executive offices, including zip code)

(315) 797-8375  
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions (See General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

**Section 2 Financial Information**  
**Item 2.02 Results of Operations and Financial Condition.**

On July 29, 2010, CONMED Corporation issued a press release announcing financial results for the second quarter of 2010. A copy of this press release is attached hereto as Exhibit 99.1.

The information in this Current Report on Form 8-K that is furnished under "Item 2.02. Results of Operations and Financial Condition" and Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Act of 1934, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

**Section 9 Financial Statements and Exhibits**  
**Item 9.01 Financial Statements and Exhibits.**

(c) Exhibits

The following exhibit is included herewith:

| <b>Exhibit No.</b> | <b>Description of Exhibit</b>                                    |
|--------------------|--|
| 99.1               | Press Release dated July 29, 2010, issued by CONMED Corporation. |

**Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CONMED CORPORATION  
(Registrant)

By: Robert D. Shallish, Jr.  
Vice President-Finance and  
Chief Financial Officer

Date: July 29, 2010

---

EXHIBIT INDEX

**Exhibit  
Number**

**Exhibit Description**

99.1

Press Release, dated July 29, 2010, issued by CONMED Corporation.



## NEWS RELEASE

**CONTACT:**  
*CONMED Corporation*  
**Robert Shallish**  
**Chief Financial Officer**  
**315-624-3206**

**FD**  
**Investors: Brian Ritchie**  
**212-850-5600**

**FOR RELEASE: 7:00 AM (Eastern) July 29, 2010**

### **CONMED Corporation Announces Second Quarter 2010 Financial Results**

*- Sales Increase 10.0% -  
- GAAP EPS Quintuples -  
- Non-GAAP EPS Grows 88% -  
- Conference Call to be Held at 10:00 a.m. ET Today -*

**Utica, New York, July 29, 2010** — **CONMED Corporation (Nasdaq: CNMD)** today announced financial results for the second quarter of 2010.

Sales for the second quarter ended June 30, 2010 were \$181.1 million compared to \$164.6 million in the same quarter of 2009, an increase of 10 percent. GAAP diluted earnings per share were \$0.25 compared to \$0.05 in the second quarter of 2009. Non-GAAP diluted earnings per share equaled \$0.32 compared to non-GAAP diluted earnings per share of \$0.17 in the 2009 second quarter. As discussed below under "Use of Non-GAAP Financial Measures," the Company presents various non-GAAP financial measures in this release. Investors should consider non-GAAP measures in addition to, and not as a substitute for, or superior to, financial performance measures prepared in accordance with GAAP. Please refer to the attached reconciliation between GAAP and non-GAAP financial measures.

For the six months ended June 30, 2010, sales were \$357.5 million compared to \$328.6 million in the first six months of 2009, an increase of 8.8 percent. GAAP diluted earnings per share were \$0.50 for year-to-date June 2010 compared to \$0.20 in the same period of 2009. Non-GAAP diluted earnings per share were \$0.60 for the 2010 six-month period compared to \$0.36 in 2009.

"The results of the 2010 second quarter improved upon the positive performance of the first quarter of the year," commented Mr. Joseph J. Corasanti, President and Chief Executive Officer. "Single-use product sales, once again, produced solid year-over-year growth, while capital product sales experienced significant growth, 18.9 percent in constant currency, over the second quarter of last year. This overall sales growth, together with the continued realization of cost efficiencies from ongoing restructuring initiatives, resulted in substantially improved earnings compared to a year ago."

International sales in the second quarter of 2010 were \$87.9 million, representing 48.5% of total sales, and \$172.9 million for the six-months ended June 30, 2010. Favorable currency exchange rates in 2010 led to an increase in sales of \$3.2 million compared to exchange rates in the second quarter of 2009, and \$11.1 million for the six-month period of 2010.

Cash provided from operating activities outpaced net income in the second quarter of 2010 and amounted to \$18.5 million, or 10.2 percent of sales. The cash was used to repay debt and repurchase the Company's common stock, as further explained below.

---

**Outlook**

Mr. Corasanti added, "We believe that the results of the second quarter of 2010, as well as what we are hearing from our sales force, indicates that our customers are returning to historical purchasing trends as compared to the instability experienced in 2009 due to the global economic crisis. Consequently, we expect that sales in the third quarter of 2010 will experience a normal seasonal sequential reduction from the second quarter 2010 and that the sales of the fourth quarter of 2010 should be the strongest of the year, as we've seen historically. For the third quarter of 2010, we expect sales to approximate \$174 - \$179 million with non-GAAP diluted earnings per share of \$0.25 - \$0.30. For the full year of 2010, we are reiterating our previously communicated guidance, with sales estimated to be \$715 - \$725 million and non-GAAP diluted earnings per share of \$1.20 - \$1.30."

The sales and earnings forecasts have been developed using July 2010 currency exchange rates and take into account the currency hedges entered into by the Company. We estimate that 80% of the currency exposure is hedged for the third quarter 2010 and 60% hedged for the fourth quarter.

The non-GAAP estimates for the year and the third quarter exclude the additional non-cash interest expense required by recently issued Financial Accounting Standards Board ("FASB") guidance, the loss on repurchase and retirement of our Convertible Notes and all of the manufacturing and administrative restructuring costs expected to be incurred in 2010.

**Restructuring costs**

During the second quarter of 2010, the Company consolidated various administrative functions in its CONMED Linvatec division and continued the transfer of additional product lines to its Mexican manufacturing facility. Expenses associated with these activities, including severance and relocation costs, amounted to \$2.0 million in the second quarter of 2010 and \$2.5 million for the six months ended June 30, 2010. These charges are included in the GAAP earnings per share set forth above and are excluded from the non-GAAP results. CONMED expects additional restructuring charges for the remainder of 2010 to approximate \$1.5 million; these costs are excluded from non-GAAP earnings estimates.

**Stock and bond repurchase**

During the second quarter of 2010, utilizing the Company's current cash flow, CONMED repurchased approximately 475,000 shares of its common stock, amounting to \$9.5 million, and also repurchased and retired \$3.0 million face value of its 2.5 percent Convertible Notes at a discount of approximately 3 percent. The remaining availability under the Board of Directors' authorization for stock repurchases currently amounts to \$37.3 million, and additional shares under this authority may be repurchased using the Company's cash flow.

**Convertible note interest expense**

As previously disclosed, and in accordance with guidance recently issued by the FASB, the Company is now required to record non-cash interest expense related to its convertible notes to bring the effective interest rate to a level approximating that of a non-convertible note of similar size and tenor. In the second quarters of 2010 and 2009, CONMED recorded additional non-cash pre-tax interest charges of \$1.1 million and \$1.0 million, respectively. For the first six-months of 2010 and 2009, such charges amounted to \$2.1 million in each period. These charges are included in the GAAP earnings per share set forth above, and excluded from the non-GAAP amounts.

**Accounts receivable financing – change in accounting**

As previously disclosed, recently issued FASB guidance requires that CONMED's accounting for its accounts receivable financing facility be changed as of January 1, 2010. Previously, the sale of accounts receivable to a bank removed the sold receivables from the Company's balance sheet. In 2010 and future years, the new guidance requires that the receivables remain on CONMED's balance sheet and that the financing transaction be recorded as a liability. Usage of the facility amounted to \$31.0 million at June 30, 2010. Accordingly, as of June 30, 2010, compared to the previous off-balance sheet accounting, accounts receivable is \$31.0 million greater because the full amount of receivables remains on the balance sheet, and the current portion of long-term debt includes the \$31.0 million usage of the receivable facility. Further, cash provided by operating activities on the June 30, 2010 statement of cash flows is reduced by \$29.0 million as a result of the change in accounting. See the attached reconciliation of cash flow provided by operating activities. This accounting change had no effect on the consolidated statement of income.

---

**Use of Non-GAAP Financial Measures**

Management has disclosed financial measurements in this press announcement that present financial information that is not in accordance with Generally Accepted Accounting Principles ("GAAP"). These measurements are not a substitute for GAAP measurements, although Company management uses these measurements as aids in monitoring the Company's on-going financial performance from quarter-to-quarter and year-to-year on a regular basis, and for benchmarking against other medical technology companies. Non-GAAP net income and non-GAAP earnings per share measure the income of the Company excluding unusual credits or charges that are considered by management to be outside of the normal on-going operations of the Company. Management uses and presents non-GAAP net income and non-GAAP earnings per share because management believes that in order to properly understand the Company's short and long-term financial trends, the impact of unusual items should be eliminated from on-going operating activities. These adjustments for unusual items are derived from facts and circumstances that vary in frequency and impact on the Company's results of operations. Management uses non-GAAP net income and non-GAAP earnings per share to forecast and evaluate the operational performance of the Company as well as to compare results of current periods to prior periods on a consistent basis. Non-GAAP financial measures used by the Company may be calculated differently from, and therefore may not be comparable to, similarly titled measures used by other companies. Investors should consider non-GAAP measures in addition to, and not as a substitute for, or superior to, financial performance measures prepared in accordance with GAAP.

**Conference call**

The Company will webcast its second quarter 2010 conference call live over the Internet at 10:00 a.m. Eastern Time on Thursday, July 29, 2010. This webcast can be accessed from CONMED's web site at [www.conmed.com](http://www.conmed.com). Replays of the call will be made available through August 6, 2010.

**CONMED Profile**

CONMED is a medical technology company with an emphasis on surgical devices and equipment for minimally invasive procedures and patient monitoring. The Company's products serve the clinical areas of arthroscopy, powered surgical instruments, electrosurgery, cardiac monitoring disposables, endosurgery and endoscopic technologies. They are used by surgeons and physicians in a variety of specialties including orthopedics, general surgery, gynecology, neurosurgery and gastroenterology. Headquartered in Utica, New York, the Company's 3,300 employees distribute its products worldwide from several manufacturing locations.

**Forward Looking Information**

*This press release contains forward-looking statements based on certain assumptions and contingencies that involve risks and uncertainties. The forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and relate to the Company's performance on a going-forward basis. The forward-looking statements in this press release involve risks and uncertainties which could cause actual results, performance or trends, to differ materially from those expressed in the forward-looking statements herein or in previous disclosures. The Company believes that all forward-looking statements made by it have a reasonable basis, but there can be no assurance that management's expectations, beliefs or projections as expressed in the forward-looking statements will actually occur or prove to be correct. In addition to general industry and economic conditions, factors that could cause actual results to differ materially from those discussed in the forward-looking statements in this press release include, but are not limited to: (i) the failure of any one or more of the assumptions stated above, to prove to be correct; (ii) the risks relating to forward-looking statements discussed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2009; (iii) cyclical purchasing patterns from customers, end-users and dealers; (iv) timely release of new products, and acceptance of such new products by the market; (v) the introduction of new products by competitors and other competitive responses; (vi) the possibility that any new acquisition or other transaction may require the Company to reconsider its financial assumptions and goals/targets; and/or (vii) the Company's ability to devise and execute strategies to respond to market conditions.*

---

**CONMED CORPORATION**  
**Second Quarter Sales Summary**

|                                     | Three Months Ended June 30, |                 |              |                                |
|-------------------------------------|-----------------------------|-----------------|--------------|--------------------------------|
|                                     | 2009                        | 2010            | Growth       | Constant<br>Currency<br>Growth |
|                                     | (in millions)               |                 |              |                                |
| <b>Arthroscopy</b>                  |                             |                 |              |                                |
| Single-use                          | \$ 46.0                     | \$ 54.4         | 18.3%        | 15.4%                          |
| Capital                             | 15.6                        | 20.5            | 31.4%        | 28.8%                          |
|                                     | <u>61.6</u>                 | <u>74.9</u>     | <u>21.6%</u> | <u>18.8%</u>                   |
| <b>Powered Surgical Instruments</b> |                             |                 |              |                                |
| Single-use                          | 19.1                        | 19.1            | 0.0%         | -2.6%                          |
| Capital                             | 14.4                        | 16.6            | 15.3%        | 13.2%                          |
|                                     | <u>33.5</u>                 | <u>35.7</u>     | <u>6.6%</u>  | <u>4.2%</u>                    |
| <b>Electrosurgery</b>               |                             |                 |              |                                |
| Single-use                          | 17.3                        | 18.2            | 5.2%         | 4.0%                           |
| Capital                             | 5.4                         | 5.8             | 7.4%         | 5.6%                           |
|                                     | <u>22.7</u>                 | <u>24.0</u>     | <u>5.7%</u>  | <u>4.4%</u>                    |
| <b>Endoscopic Technologies</b>      |                             |                 |              |                                |
| Single-use                          | 12.5                        | 11.9            | -4.8%        | -6.4%                          |
| <b>Endosurgery</b>                  |                             |                 |              |                                |
| Single-use and reusable             | 17.3                        | 17.1            | -1.2%        | -1.7%                          |
| <b>Patient Care</b>                 |                             |                 |              |                                |
| Single-use                          | 17.0                        | 17.5            | 2.9%         | 2.4%                           |
| <b>Total</b>                        |                             |                 |              |                                |
| Single-use and reusable             | 129.2                       | 138.2           | 7.0%         | 5.1%                           |
| Capital                             | 35.4                        | 42.9            | 21.2%        | 18.9%                          |
|                                     | <u>\$ 164.6</u>             | <u>\$ 181.1</u> | <u>10.0%</u> | <u>8.1%</u>                    |

**CONMED CORPORATION**  
**Six-Month Sales Summary**

|                                     | Six Months Ended June 30, |                 |              |                                |
|-------------------------------------|---------------------------|-----------------|--------------|--------------------------------|
|                                     | 2009                      | 2010            | Growth       | Constant<br>Currency<br>Growth |
|                                     | (in millions)             |                 |              |                                |
| <b>Arthroscopy</b>                  |                           |                 |              |                                |
| Single-use                          | \$ 92.8                   | \$ 109.3        | 17.8%        | 13.0%                          |
| Capital                             | 32.6                      | 37.8            | 16.0%        | 12.6%                          |
|                                     | <u>125.4</u>              | <u>147.1</u>    | <u>17.3%</u> | <u>12.9%</u>                   |
| <b>Powered Surgical Instruments</b> |                           |                 |              |                                |
| Single-use                          | 37.2                      | 39.3            | 5.6%         | 0.0%                           |
| Capital                             | 29.1                      | 31.4            | 7.9%         | 4.1%                           |
|                                     | <u>66.3</u>               | <u>70.7</u>     | <u>6.6%</u>  | <u>1.8%</u>                    |
| <b>Electrosurgery</b>               |                           |                 |              |                                |
| Single-use                          | 34.3                      | 35.3            | 2.9%         | 0.9%                           |
| Capital                             | 10.8                      | 11.8            | 9.3%         | 6.5%                           |
|                                     | <u>45.1</u>               | <u>47.1</u>     | <u>4.4%</u>  | <u>2.2%</u>                    |
| <b>Endoscopic Technologies</b>      |                           |                 |              |                                |
| Single-use                          | 24.5                      | 23.7            | -3.3%        | -5.7%                          |
| <b>Endosurgery</b>                  |                           |                 |              |                                |
| Single-use and reusable             | 31.8                      | 34.2            | 7.5%         | 5.7%                           |
| <b>Patient Care</b>                 |                           |                 |              |                                |
| Single-use                          | 35.5                      | 34.7            | -2.3%        | -3.1%                          |
| <b>Total</b>                        |                           |                 |              |                                |
| Single-use and reusable             | 256.1                     | 276.5           | 8.0%         | 4.6%                           |
| Capital                             | 72.5                      | 81.0            | 11.7%        | 8.4%                           |
|                                     | <u>\$ 328.6</u>           | <u>\$ 357.5</u> | <u>8.8%</u>  | <u>5.4%</u>                    |



**CONMED CORPORATION**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(in thousands except per share amounts)  
(unaudited)

|  | Three months ended<br>June 30, |                 | Six months ended<br>June 30, |                  |
|--|--------------------------------|-----------------|------------------------------|------------------|
|  | 2009                           | 2010            | 2009                         | 2010             |
| Net sales                                      | \$ 164,569                     | \$ 181,086      | \$ 328,631                   | \$ 357,451       |
| Cost of sales                                  | 83,559                         | 86,411          | 168,343                      | 170,414          |
| Cost of sales, other – Note A                  | <u>3,698</u>                   | <u>992</u>      | <u>6,624</u>                 | <u>1,559</u>     |
| Gross profit                                   | <u>77,312</u>                  | <u>93,683</u>   | <u>153,664</u>               | <u>185,478</u>   |
| Selling and administrative                     | 64,147                         | 71,494          | 126,000                      | 142,046          |
| Research and development                       | 7,396                          | 6,441           | 15,885                       | 14,123           |
| Other expense (income) – Note B                | 734                            | 970             | (602)                        | 970              |
|  | <u>72,277</u>                  | <u>78,905</u>   | <u>141,283</u>               | <u>157,139</u>   |
| Income from operations                         | 5,035                          | 14,778          | 12,381                       | 28,339           |
| Gain (loss) on early extinguishment<br>of debt | -                              | (79)            | 1,083                        | (79)             |
| Amortization of debt discount                  | 1,013                          | 1,056           | 2,058                        | 2,108            |
| Interest expense                               | <u>1,767</u>                   | <u>1,771</u>    | <u>3,255</u>                 | <u>3,520</u>     |
| Income before income taxes                     | 2,255                          | 11,872          | 8,151                        | 22,632           |
| Provision for income taxes                     | <u>846</u>                     | <u>4,566</u>    | <u>2,257</u>                 | <u>8,007</u>     |
| Net income                                     | <u>\$ 1,409</u>                | <u>\$ 7,306</u> | <u>\$ 5,894</u>              | <u>\$ 14,625</u> |
| <b>Per share data:</b>                         |                                |                 |                              |                  |
| Net Income                                     |                                |                 |                              |                  |
| Basic  | \$ .05                         | \$ .25          | \$ .20                       | \$ .50           |
| Diluted  | .05                            | .25             | .20                          | .50              |
| Weighted average common shares                 |                                |                 |                              |                  |
| Basic  | 29,056                         | 29,100          | 29,043                       | 29,125           |
| Diluted  | 29,082                         | 29,295          | 29,071                       | 29,342           |

Note A – Included in cost of sales, other in the three and six months ended June 30, 2009 are \$3.7 million and \$6.6 million, respectively, in costs related to the startup of a new manufacturing facility in Chihuahua, Mexico and the consolidation of two of the Company's three Utica, New York area manufacturing facilities. Included in cost of sales, other in the three and six months ended June 30, 2010 are \$1.0 million and \$1.6 million, respectively, related to the moving of additional product lines to the manufacturing facility in Chihuahua, Mexico.

Note B – Included in other expense (income) in the three months ended June 30, 2009 is \$0.7 million related to the consolidation of the Company's distribution activities. Included in other expense (income) in the six months ended June 30, 2009 is a non-cash net pre-tax pension gain of \$1.9 million and \$1.3 million in costs related to the consolidation of the Company's distribution activities. Included in other expense (income) in the three and six months ended June 30, 2010 is \$1.0 million related to the consolidation of various administrative functions in our orthopedic division.

**CONMED CORPORATION**  
**CONSOLIDATED CONDENSED BALANCE SHEETS**  
(in thousands)  
(unaudited)  
**ASSETS**

|   | <b>December 31,<br/>2009</b> | <b>June 30,<br/>2010</b> |
|---|------------------------------|--------------------------|
| <b>Current assets:</b>                        |                              |                          |
| Cash and cash equivalents                     | \$ 10,098                    | \$ 8,490                 |
| Accounts receivable, net                      | 126,162                      | 142,801                  |
| Inventories                                   | 164,275                      | 170,816                  |
| Deferred income taxes                         | 14,782                       | 13,764                   |
| Other current assets                          | 10,293                       | 13,125                   |
| Total current assets                          | <u>325,610</u>               | <u>348,996</u>           |
| Property, plant and equipment, net            | 143,502                      | 142,070                  |
| Deferred income taxes                         | 1,953                        | 2,002                    |
| Goodwill                                      | 290,505                      | 295,111                  |
| Other intangible assets, net                  | 190,849                      | 192,971                  |
| Other assets                                  | 5,994                        | 5,595                    |
| Total assets                                  | <u>\$ 958,413</u>            | <u>\$ 986,745</u>        |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>   |                              |                          |
| <b>Current liabilities:</b>                   |                              |                          |
| Current portion of long-term debt             | \$ 2,174                     | \$ 33,208                |
| Other current liabilities                     | 76,933                       | 73,524                   |
| Total current liabilities                     | <u>79,107</u>                | <u>106,732</u>           |
| Long-term debt                                | 182,195                      | 170,366                  |
| Deferred income taxes                         | 97,916                       | 107,091                  |
| Other long-term liabilities                   | 22,680                       | 24,164                   |
| Total liabilities                             | <u>381,898</u>               | <u>408,353</u>           |
| <b>Shareholders' equity:</b>                  |                              |                          |
| Capital accounts                              | 263,550                      | 256,911                  |
| Retained earnings                             | 325,370                      | 339,362                  |
| Accumulated other comprehensive income (loss) | (12,405)                     | (17,881)                 |
| Total shareholders' equity                    | <u>576,515</u>               | <u>578,392</u>           |
| Total liabilities and shareholders' equity    | <u>\$ 958,413</u>            | <u>\$ 986,745</u>        |

**CONMED CORPORATION**  
**CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS**

(in thousands)  
(unaudited)

|  | Six months ended<br>June 30, |                 |
|--|------------------------------|-----------------|
|  | 2009                         | 2010            |
| Cash flows from operating activities:  |                              |                 |
| Net income   | \$ 5,894                     | \$ 14,625       |
| Adjustments to reconcile net income<br>to net cash provided by operating activities: |                              |                 |
| Depreciation and amortization  | 19,439                       | 20,581          |
| Stock-based compensation expense   | 2,090                        | 2,082           |
| Deferred income taxes  | 3,129                        | 7,239           |
| (Gain) loss on early extinguishment of debt  | (1,083)                      | 79              |
| Sale of accounts receivable to (collections for) purchaser                           | (3,000)                      | (29,000)        |
| Increase (decrease) in cash flows from changes in assets and liabilities:            |                              |                 |
| Accounts receivable  | 7,999                        | 8,718           |
| Inventories  | (4,319)                      | (16,167)        |
| Accounts payable   | (7,774)                      | 6,100           |
| Income taxes payable   | (1,901)                      | (125)           |
| Accrued compensation and benefits  | (2,996)                      | 90              |
| Other assets   | (830)                        | (2,884)         |
| Other liabilities  | (2,661)                      | (5,815)         |
| Net cash provided by operating activities  | <u>13,987</u>                | <u>5,523</u>    |
| Cash flows from investing activities:  |                              |                 |
| Purchases of property, plant, and equipment  | (12,032)                     | (7,163)         |
| Payments related to business acquisitions  | (188)                        | (5,157)         |
| Net cash used in investing activities  | <u>(12,220)</u>              | <u>(12,320)</u> |
| Cash flows from financing activities:  |                              |                 |
| Payments on debt   | (9,519)                      | (14,012)        |
| Proceeds of debt   | 9,000                        | -               |
| Proceeds from secured borrowings, net  | -                            | 31,000          |
| Repurchase of treasury stock   | -                            | (9,471)         |
| Other, net   | (1,341)                      | (1,279)         |
| Net cash provided by (used in) financing activities                                  | <u>(1,860)</u>               | <u>6,238</u>    |
| Effect of exchange rate change<br>on cash and cash equivalents                       | <u>(1,039)</u>               | <u>(1,049)</u>  |
| Net decrease in cash and cash equivalents  | (1,132)                      | (1,608)         |
| Cash and cash equivalents at beginning of period                                     | <u>11,811</u>                | <u>10,098</u>   |
| Cash and cash equivalents at end of period   | <u>\$ 10,679</u>             | <u>\$ 8,490</u> |

**CONMED CORPORATION**  
**RECONCILIATION OF REPORTED NET INCOME TO NON-GAAP NET INCOME**  
**BEFORE UNUSUAL ITEMS AND AMORTIZATION OF DEBT DISCOUNT**  
**Three Months Ended June 30, 2009 and 2010**  
(In thousands except per share amounts)  
(unaudited)

|  | <u>2009</u>     | <u>2010</u>     |
|--|-----------------|-----------------|
| Reported net income  | \$ 1,409        | \$ 7,306        |
| New plant / facility consolidation costs included in cost of sales | 3,698           | 992             |
| CONMED Linvatec division administrative consolidation              | -               | 970             |
| Facility consolidation costs included in other expense (income)    | 734             | -               |
| Total other expense (income)                                       | 734             | 970             |
| Loss on early extinguishment of debt                               | -               | 79              |
| Amortization of debt discount                                      | 1,013           | 1,056           |
| Unusual expense (income) before income taxes                       | 5,445           | 3,097           |
| Provision (benefit) for income taxes on unusual expenses           | (1,970)         | (1,125)         |
| Net income before unusual items                                    | <u>\$ 4,884</u> | <u>\$ 9,278</u> |
| <b>Per share data:</b>   |                 |                 |
| Reported net income  |                 |                 |
| Basic  | \$ 0.05         | \$ 0.25         |
| Diluted  | 0.05            | 0.25            |
| Net income before unusual items                                    |                 |                 |
| Basic  | \$ 0.17         | \$ 0.32         |
| Diluted  | 0.17            | 0.32            |

Management has provided the above reconciliation of net income before unusual items as an additional measure that investors can use to compare operating performance between reporting periods. Management believes this reconciliation provides a useful presentation of operating performance as discussed in the section "Use of Non-GAAP Financial Measures" above. We have included the amortization of debt discount in our analysis in order to facilitate comparison with the non-GAAP earnings guidance provided in the "Outlook" section of this and previous releases which exclude such expense.

**CONMED CORPORATION**  
**RECONCILIATION OF REPORTED NET INCOME TO NON-GAAP NET INCOME**  
**BEFORE UNUSUAL ITEMS AND AMORTIZATION OF DEBT DISCOUNT**  
**Six Months Ended June 30, 2009 and 2010**  
(In thousands except per share amounts)  
(unaudited)

|  | <u>2009</u>      | <u>2010</u>      |
|--|------------------|------------------|
| Reported net income  | \$ 5,894         | \$ 14,625        |
| New plant / facility consolidation costs included in cost of sales | 6,624            | 1,559            |
| CONMED Linvatec division administrative consolidation              | -                | 970              |
| Pension gain, net  | (1,882)          | -                |
| Facility consolidation costs included in other expense (income)    | 1,280            | -                |
| Total other expense (income)                                       | (602)            | 970              |
| (Gain) loss on early extinguishment of debt                        | (1,083)          | 79               |
| Amortization of debt discount                                      | 2,058            | 2,108            |
| Unusual expense (income) before income taxes                       | 6,997            | 4,716            |
| Provision (benefit) for income taxes on unusual expenses           | (2,538)          | (1,718)          |
| Net income before unusual items                                    | <u>\$ 10,353</u> | <u>\$ 17,623</u> |
| <b>Per share data:</b>   |                  |                  |
| Reported net income  |                  |                  |
| Basic  | \$ 0.20          | \$ 0.50          |
| Diluted  | 0.20             | 0.50             |
| Net income before unusual items                                    |                  |                  |
| Basic  | \$ 0.36          | \$ 0.61          |
| Diluted  | 0.36             | 0.60             |

Management has provided the above reconciliation of net income before unusual items as an additional measure that investors can use to compare operating performance between reporting periods. Management believes this reconciliation provides a useful presentation of operating performance as discussed in the section "Use of Non-GAAP Financial Measures" above. We have included the amortization of debt discount in our analysis in order to facilitate comparison with the non-GAAP earnings guidance provided in the "Outlook" section of this and previous releases which exclude such expense.

**CONMED CORPORATION**  
**IMPACT TO STATEMENT OF CASH FLOWS RELATED TO ACCOUNTING**  
**CHANGE APPLIED PROSPECTIVELY**  
**Six Months Ended June 30, 2009 and 2010**  
(In thousands)  
(unaudited)

|  | <u>2009</u>       | <u>2010</u>        |
|--|-------------------|--------------------|
| Reported cash flows from operating activities                  | \$ 13,987         | \$ 5,523           |
| Sale of accounts receivable accounting change                  | -                 | 29,000             |
| Adjusted cash flows from operating activities                  | <u>\$ 13,987</u>  | <u>\$ 34,523</u>   |
|  |                   |                    |
| Reported cash flows provided by (used in) financing activities | \$ (1,860)        | \$ 6,238           |
| Proceeds from secured borrowings, net                          | -                 | (31,000)           |
| Adjusted cash flows provided by (used in) financing activities | <u>\$ (1,860)</u> | <u>\$ (24,762)</u> |

Management has provided the above reconciliation of cash flow from operations and cash flow from financing activities before the accounting change as an additional measure that investors can use to compare operating and financing cash flows between reporting periods. Management believes these reconciliations provide a useful presentation of cash flows as discussed in the section "Use of Non-GAAP Financial Measures" above.