#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT

#### PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 25, 2007

### CONMED CORPORATION

(Exact name of registrant as specified in its charter)

<u>New York</u> (State or other jurisdiction of incorporation or organization) <u>0-16093</u> (Commission File Number) <u>16-0977505</u> (I.R.S. Employer Identification No.)

525 French Road <u>Utica, New York 13502</u> (Address of principal executive offices, including zip code)

(315) 797-8375

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions (See General Instruction A.2 below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Section 2Financial InformationItem 2.02Results of Operations and Financial Condition.

On October 25, 2007, CONMED Corporation issued a press release announcing financial results for the third quarter of 2007. A copy of this press release is attached hereto as Exhibit 99.1.

The information in this Current Report on Form 8-K that is furnished under "Item 2.02. Results of Operations and Financial Condition" and Exhibit 99.1 attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Act of 1934, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

#### Section 9 Financial Statements and Exhibits Item 9.01 Financial Statements and Exhibits.

(c) Exhibits

The following exhibit is included herewith:

- Exhibit No. Description of Exhibit
- 99.1 Press Release dated October 25, 2007, issued by CONMED Corporation.

#### Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CONMED CORPORATION (Registrant)

By: <u>Robert D. Shallish, Jr.</u> Vice President-Finance and Chief Financial Officer

Date: October 25, 2007

# EXHIBIT INDEX

Exhibit
Number

Exhibit Description

99.1

Press Release, dated October 25, 2007, issued by CONMED Corporation.



# **NEWS RELEASE**

CONTACT: CONMED Corporation Robert Shallish Chief Financial Officer 315-624-3206

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Investors: Brian Ritchie/Theresa Kelleher 212-850-5600

FOR RELEASE: 7:00 AM (Eastern) October 25, 2007

# CONMED Corporation Announces Third Quarter 2007 Financial Results - GAAP EPS Grows 142% to \$0.29 – - Full Year 2007 Non-GAAP Earnings Guidance Raised To \$1.30 - \$1.34 - Full Year 2008 Earnings Guidance Expectations Announced - Conference Call to be Held at 10:00 a.m. ET Today -

Utica, New York, October 25, 2007 ---- CONMED Corporation (Nasdaq: CNMD) today announced financial results for the third quarter of 2007.

Net income, on a GAAP basis, for the third quarter increased 151% to \$8.4 million, or \$0.29 per diluted share, compared to third quarter 2006 GAAP net income of \$3.3 million, or \$0.12 per diluted share. For comparative purposes, the September 2007 GAAP net income increased 33% over the non-GAAP net income in the third quarter of 2006 of \$6.3 million or \$0.22 per diluted share. The adjusted, non-GAAP figures for the third quarter 2006 exclude acquisition-transition costs, facility closure charges and product termination costs (see attached reconciliation for additional information).

Sales for the September 30, 2007 quarter increased 6.1% to \$164.4 million compared to \$155.0 million in the third quarter of 2006. The Orthopedic product lines of Arthroscopy and Powered Surgical Instruments had combined sales growth of 8.1% over the third quarter of 2006. Endosurgery experienced sales growth of 21.4% for the quarter. The combined sales growth in these three product lines was 9.8%, comprising 67% of the quarter's revenues.

"Our recently completed third quarter performance confirms that we continue to achieve our goals for profit improvement. With a sales increase of 6.1% over the third quarter of 2006, we achieved a 33% increase in net income over the adjusted net income of the third quarter of 2006. Compared to the GAAP net income of the September 2006 quarter, the progress is even more pronounced. Similar to our experience in the first half of 2007, we continued to see solid sales increases from our Arthroscopy, Powered Instrument and Endosurgery product lines, which represent two-thirds of our company's total revenues," said Joseph J. Corasanti, President and Chief Executive Officer.

"As I have previously mentioned, our strategy remains consistent — increase our revenue base by providing our customers with innovative, high quality, cost-effective medical devices while at the same time expanding the Company's operating margin by more efficiently leveraging our organizational structure," continued Mr. Corasanti.

#### **CONMED** News Release Continued

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For the nine months ended September 30, 2007, on a non-GAAP basis, without unusual items, which include a litigation gain in 2007 and acquisition-related costs in 2006, adjusted net income was \$27.0 million, or \$0.94 per diluted share, an increase of 40% over the \$18.8 million, or \$0.67 per diluted share reported in the 2006 period. GAAP net income grew 167% to \$29.6 million, or \$1.04 per diluted share, compared to \$11.1 million, or \$0.39 per diluted share, in the nine months of 2006. Please see the attached reconciliation between GAAP and non-GAAP amounts.

Sales outside the United States were \$65.8 million in the third quarter of 2007, growing 10.6% overall and 5.2% on a constant currency basis compared to the third quarter of 2006. International sales in the September 2007 quarter were 40.0% of the Company's total sales compared to 38.4% of sales in the third quarter last year. Foreign currency exchange rates were favorable to the Company in the third quarter 2007 compared to exchange rates in effect during the third quarter of 2006. As a result, sales were higher by \$3.2 million than would have been the case had currency rates remained constant.

CONMED's cash flow was strong in the first nine months of 2007 enabling a reduction in long term debt of \$24.9 million and reduced usage of the receivables securitization program of \$4.0 million. Cash from operations for year-to-date 2007 was \$35.5 million resulting in operating cash flow per share of \$1.24 (a non-GAAP measurement which management believes is useful to understanding the business).

Following is a summary of the Company's sales by product line for the three months ended September 30, 2007 (in millions):

	Three Months Ended September 30,					
		2006 (in mi	illions)	2007	Growth	Constant Currency Growth
Arthroscopy	\$	54.8	\$	58.8	7.3%	4.7%
Powered Surgical Instruments		33.2		36.3	9.3%	5.8%
Electrosurgery		23.4		23.0	-1.7%	-2.5%
Endoscopic Technologies		12.7		12.5	-1.6%	-2.7%
Endosurgery		12.6		15.3	21.4%	19.7%
Patient Care		18.3		18.5	1.1%	0.7%
	\$	155.0	\$	164.4	6.1%	4.0%

The Company's sports medicine Arthroscopy line grew 7.3% over third quarter 2006 on the continued strength of video imaging sales, including strong market demand for our High Definition (HD) surgical imaging systems, introduced in February. The third quarter Arthroscopy growth percentage was tempered by fewer installations of integrated operating room systems than in the third quarter of 2006. The Company expects, however, that the projected schedule of installations in the fourth quarter of 2007 will cause an increase in revenue for these projects when compared to the revenue generated by the installations in the fourth quarter of 2006. Powered Surgical Instruments sales increased 9.3% on continued sales momentum from our MPower® and MicroPower® platform products introduced in 2006. Endosurgery increased 21.4% with strong growth domestically and internationally.

Sales in the Electrosurgery, Endoscopic Technologies and Patient Care product lines experienced flat or slightly declining sales. However, this is a significant sequential improvement from the second quarter of 2007 when these three product groups experienced a combined decline of 9.0% compared to the second quarter of 2006. Management believes that new product introductions over the course of the next year will create positive sales momentum in each of these business lines.

#### **CONMED** News Release Continued

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Following is a summary of the first nine months of 2007 sales by product line in millions of dollars:

	Nine Months Ended September 30,					
	_	2006 (in mi	llions)	2007	Growth	Constant Currency Growth
Arthroscopy	\$	168.3	\$	185.9	10.5%	8.0%
Powered Surgical Instruments		100.7		109.9	9.1%	6.0%
Electrosurgery		71.0		69.1	-2.7%	-3.3%
Endoscopic Technologies		42.1		39.1	-7.1%	-8.4%
Endosurgery		37.8		44.4	17.5%	16.1%
Patient Care		57.1		56.3	-1.4%	-1.9%
	\$	477.0	<u>\$</u>	504.7	5.8%	3.9%

#### Outlook

Mr. Corasanti noted, "Historically, the fourth quarter of each year has generally been our strongest quarter. We expect this trend to continue. As a result, we anticipate sales to be in the range of 177 - 181 million, with fourth quarter diluted earnings per share to approximate 0.36 - 0.40 and full year 2007 non-GAAP diluted earnings per share to approximate 1.30 - 1.34. This is an increase from our previously provided 2007 full year guidance range of 1.27 - 1.32."

"Our outlook for 2008 continues to be positive. We believe we have built sales momentum during 2007 that will continue into next year. Further, we believe that maintaining our focus on containing costs will allow more of each sales dollar to drop to the bottom line. For the full year of 2008, we anticipate that sales in constant currency will increase 5-6% over 2007 amounts and that diluted earnings per share will approximate \$1.47 - \$1.52," concluded Mr. Corasanti.

#### **Conference Call**

The Company will webcast its third quarter 2007 conference call live over the Internet on Thursday, October 25, 2007 at 10:00 a.m. Eastern Time. This broadcast can be accessed from CONMED's web site at www.conmed.com. Replays of the call will be made available through November 1, 2007.

#### **CONMED** Profile

CONMED is a medical technology company with an emphasis on surgical devices and equipment for minimally invasive procedures and monitoring. The Company's products serve the clinical areas of arthroscopy, powered surgical instruments, electrosurgery, cardiac monitoring disposables, endosurgery and endoscopic technologies. They are used by surgeons and physicians in a variety of specialties including orthopedics, general surgery, gynecology, neurosurgery, and gastroenterology. Headquartered in Utica, New York, the Company's 3,200 employees distribute its products worldwide from several manufacturing locations.

#### **CONMED** News Release Continued

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#### Forward Looking Information

This press release contains forward-looking statements based on certain assumptions and contingencies that involve risks and uncertainties. The forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and relate to the Company's performance on a going-forward basis. The forward-looking statements in this press release involve risks and uncertainties which could cause actual results, performance or trends, to differ materially from those expressed in the forward-looking statements herein or in previous disclosures. The Company believes that all forward-looking statements made by it have a reasonable basis, but there can be no assurance that management's expectations, beliefs or projections as expressed in the forward-looking statements will actually occur or prove to be correct. In addition to general industry and economic conditions, factors that could cause actual results to differ materially from those discussed in the forward-looking statements in this press release include, but are not limited to: (i) the failure of any one or more of the assumptions stated above, to prove to be correct; (ii) the risks relating to forward-looking patterns from customers, end-users and dealers; (v) timely release of new products, and acceptance of such new products by the market; (v) the introduction of new products by competitors and other competitive responses; (vi) the possibility that any new acquisition or other transaction may require the Company to reconsider its financial assumptions and goals/targets; and/or (vii) the Company's ability to devise and execute strategies to respond to market conditions.

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#### CONMED CORPORATION CONSOLIDATED STATEMENTS OF INCOME

# (in thousands except per share amounts)

in thousands except per share amoun

(unaudited)

	Т	Three months ended September 30,			Nine months ended September 30,		
	200	)6	2007		2006		2007
Net sales	\$ 15	4,981 \$	164,448	\$	476,920	\$	504,720
Cost of sales	7	7,697	82,090		239,373		251,277
Cost of sales, acquisition transition –							
Note A		2,553	-		7,142		
Gross profit	7	4,731	82,358		230,405		253,443
Selling and administrative	5	6,219	57,506		172,716		175,518
Research and development		7,262	7,936		22,585		22,983
Other expense (income) – Note B		2,066			4,220		(4,102)
	6	5,547	65,442		199,521	_	194,399
Income from operations		9,184	16,916		30,884		59,044
Loss on early extinguishment of debt		-	-		678		-
Interest expense		4,962	3,861		14,503		12,706
Income before income taxes		4,222	13,055		15,703		46,338
Provision for income taxes		890	4,700		4,617		16,716
Net income	<u>\$</u>	3,332 <u>\$</u>	8,355	\$	11,086	\$	29,622
Per share data:							
Net Income							
Basic	\$	.12 \$	.29	\$	.40	\$	1.06
Diluted	÷	.12	.29		.39		1.04
Weighted average common shares							
Basic		7,888	28,572		27,999		27,990
Diluted	2	8,134	29,101		28,241		28,580

<u>Note A</u>– Included in cost of sales in the three and nine months ended September 30, 2006 are approximately \$2.6 million and \$7.1 million, respectively, in acquisition-transition related costs.

<u>Note B</u>–Included in other expense in the three months ended September 30, 2006 are the following: 0.4 million in plant closure costs, 1.0 million in costs related to the termination of a product offering and 0.6 million in acquisition-related costs. Included in other expense in the nine months ended September 30, 2006 are the following: 0.4 million in plant closure costs, 0.6 million in costs related to the write-off of inventory in settlement of a patent dispute, 1.1 million in costs related to the termination of a product offering and 2.1 million in acquisition-related costs.

Included in other expense (income) in the nine months ended September 30, 2007 are \$1.8 million in facility closure related costs, \$0.2 million in costs related to the termination of a product offering and a \$6.1 million gain on a legal settlement.

### CONMED CORPORATION CONSOLIDATED CONDENSED BALANCE SHEETS (in thousands) (unaudited)

# ASSETS

	December 31, 2006	Sep	September 30 2007	
Current assets:				
Cash and cash equivalents	\$ 3,831	\$	5,411	
Accounts receivable, net	75,120		81,765	
Inventories	151,687		166,712	
Deferred income taxes	15,212		15,432	
Other current assets	4,033		6,203	
Total current assets	249,883		275,523	
Property, plant and equipment, net	116,480		121,653	
Goodwill, net	290,512		294,659	
Other intangible assets, net	191,135		189,470	
Other assets	13,561		10,767	
Total assets	\$ 861,571	\$	892,072	
LIABILITIES AND SHAREHOI	.DERS' EQUITY			
Current liabilities:				
Current portion of long-term debt	\$ 3,148	\$	3,247	
Other current liabilities	72,057		68,230	
Total current liabilities	75,205		71,477	
Long-term debt	264,676		239,647	
Deferred income taxes	51,004		66,399	
Other long-term liabilities	30,332		25,817	
Total liabilities	421,217		403,340	
Shareholders' equity:				
Capital accounts	201,541		219,552	
Retained earnings	247,425		273,049	
Accumulated other comprehensive loss	(8,612)		(3,869	
Total equity	440,354		488,732	
Total liabilities and shareholders' equity	\$ 861,571	Ŷ	892,072	

# CONMED CORPORATION CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS (in thousands)

(unaudited)

	Nine mon Septem	
	2006	2007
Cash flows from operating activities:		
Net income	\$ 11,086	\$ 29,622
Adjustments to reconcile net income		
to net cash provided by operating activities:		
Depreciation and amortization	22,295	23,513
Stock-based payment expense	2,599	2,932
Deferred income taxes	4,670	14,869
Increase (decrease) in cash flows from changes in assets and liabilities:		
Sale of accounts receivable	(3,000)	(4,000)
Accounts receivable	3,320	(2,424)
Inventories	(9,975)	(21,826)
Accounts payable	4,065	(5,284)
Income tax receivable	(1,979)	(1,904)
Accrued compensation and benefits	2,148	740
Other, net	5,568	(775)
Net cash provided by operating activities	40,797	35,463
Cash flow from investing activities:		(15064)
Purchases of property, plant, and equipment, net	(16,738)	(15,964)
Payments related to business acquisitions	(2,463)	(5,837)
Proceeds from sale of equity investment	1,205	
Net cash used in investing activities	(17,996)	(21,801)
Cash flow from financing activities:		
Payments on debt	(142,045)	(24,930)
Proceeds of debt	135,000	(21,,50)
Payments related to issuance of debt	(1,260)	_
Net proceeds from common stock issued under employee plans	2,103	11,119
Repurchase of common stock	(7,848)	-
Other, net	(502)	(1,770)
Net cash used in financing activities	(14,552)	(15,581)
		, <u> </u>
Effect of exchange rate change		
on cash and cash equivalents	1,789	3,499
Net increase in cash and cash equivalents	10,038	1,580
Cash and cash equivalents at beginning of period	3,454	3,831
Cash and cash equivalents at end of period	<u>\$ 13,492</u>	<u>\$                                    </u>

## CONMED CORPORATION RECONCILIATION OF REPORTED NET INCOME TO NET INCOME BEFORE UNUSUAL ITEMS (In thousands except per share amounts)

(unaudited)

		onths ended nber 30,
	2006	2007
Reported net income	\$ 3,332	\$ 8,335
Acquisition-transition related costs included		
in cost of sales	2,553	
Plant closure costs	429	-
Termination of product offering	1,009	
Other acquisition-related costs	628	
Total other expense	2,066	<u> </u>
Unusual expense before income taxes	4,619	-
Provision (benefit) for income taxes on unusual expense	(1,663)	<u> </u>
Net income before unusual items	<u>\$ 6,288</u>	<u>\$ 8,335</u>
Per share data:		
Reported net income		
Basic Diluted	\$ 0.12 0.12	\$ 0.29 0.29
Net income before unusual items		
Basic Diluted	\$ 0.23 0.22	\$ 0.29 0.29

Management has provided the above reconciliation of net income before unusual items as an additional measure that investors can use to compare operating performance between reporting periods. Management believes this reconciliation provides a useful presentation of operating performance.

# CONMED CORPORATION RECONCILIATION OF REPORTED NET INCOME TO NET INCOME **BEFORE UNUSUAL ITEMS** (In thousands except per share amounts)

(unaudited)

Nine months ended September 30,		
006	2007	
11,086 \$	29,622	
7,142		
1,092	148	
595	-	
2,104	-	
429	1,822	
<u> </u>	(6,072)	
4,220	(4,102)	
678		
12,040	(4,102)	
(4,335)	1,477	
18,791 \$	26,997	
0.40 \$ 0.39	1.06 1.04	
0.67 \$	0.96 0.94	
	0.39	

Management has provided the above reconciliation of net income before unusual items as an additional measure that investors can use to compare operating performance between reporting periods. Management believes this reconciliation provides a useful presentation of operating performance.