Securities and Exchange Commission Washington, D.C. 20549

Form 10-K

Annual Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

For the fiscal year ended December 31, 2001

Commission file number 0-16093

CONMED CORPORATION

(Exact name of registrant as specified in its charter)

New York (State or other jurisdiction of incorporation or organization)

16-0977505 (I.R.S. Employer Identification No.)

525 French Road, Utica, New York 13502 (Address of principal executive offices) (Zip Code)

(315) 797-8375

Registrant's telephone number, including area code

Securities registered pursuant to Section 12(g) of the Act: Common Stock, \$.01 par value (Title of class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this form 10-K. []

The aggregate market value of the shares of the voting stock held by non-affiliates of the Registrant was approximately \$521,890,870 based upon the closing price of the Company's common stock, which was \$20.57 on February 26, 2002.

The number of shares of the Registrant's \$0.01 par value common stock outstanding as of February 26, 2002 was 25,371,457.

DOCUMENTS FROM WHICH INFORMATION IS INCORPORATED BY REFERENCE

Portions of the Definitive Proxy Statement, scheduled to be mailed on or about April 5, 2002 for the annual meeting of stockholders to be held May 14, 2002, are incorporated by reference into Part III.

CONMED CORPORATION

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CONMED CORPORATION

Item 1. Business
Forward Looking Statements

This Annual Report on Form 10-K for the Fiscal Year Ended December 31, 2001 ("Form 10-K") contains certain forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) and information relating to CONMED Corporation ("CONMED", the "Company", "we" or "us" - references to "CONMED", "Company", "we" or "us" shall be deemed to include our subsidiaries unless the context otherwise requires) that are based on the beliefs of our management, as well as assumptions made by and information currently available to our management.

When used in this Form 10-K, the words "estimate", "project", "believe", "anticipate", "intend", "expect" and similar expressions are intended to identify forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors, including those identified under the caption "Item 1: Business - Risk Factors" and elsewhere in this Form 10-K that may cause our actual results, performance or achievements, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, the following:

- o general economic and business conditions;
- o changes in customer preferences;
- o competition;
- o changes in technology;
- o the introduction of new products;
- o the integration of any acquisition;
- o changes in business strategy;
- o the possibility that United States or foreign regulatory and/or administrative agencies might initiate enforcement actions against us or our distributors;
- o our indebtedness;
- o quality of our management and business abilities and the judgment of our personnel;
- o the availability, terms and deployment of capital;
- o the risk of litigation, especially patent litigation as well as the cost associated with patent and other litigation;
- o changes in regulatory requirements; and
- o various other factors referenced in this Form 10-K.

See "Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations " and "Item 1: - Business" for a further discussion of these factors. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. We do not undertake any obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date of this Form 10-K or to reflect the occurrence of unanticipated events.

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General

CONMED Corporation is a medical technology company specializing in instruments, implants and video equipment for arthroscopic sports medicine, and powered surgical instruments (drills and saws), for orthopaedic, ENT, neuro-surgery and other surgical specialties. We are also a leading developer, manufacturer and supplier of advanced medical devices, including RF electrosurgery systems used routinely to cut and cauterize tissue in nearly all types of surgical procedures worldwide, endoscopy products such as trocars, clip appliers, scissors and surgical staplers, and a full line of ECG electrodes for heart monitoring and other patient care products. Our products are used in a variety of clinical settings, such as operating rooms, surgery centers, physicians' offices and critical care areas of hospitals.

We have used strategic business acquisitions to broaden our product offerings, to increase our market share in certain product lines and to realize economies of scale. During the last five years, we have completed six strategic business acquisitions. The completed acquisitions, together with internal growth, have resulted in a compound annual growth rate in net sales of 32% between 1997 and 2001.

Industry

The number of surgical procedures performed in the United States is increasing. This growth in surgical procedures reflects demographic trends, such as the aging of the population, and technological advancements which result in safer and less invasive surgical procedures. Additionally, as people are living longer, more active lives, they are engaging in contact sports and activities such as running, skiing, rollerblading, golf and tennis which result in injuries with greater frequency and at an earlier age than ever before. Sales of surgical products represented over 85% of our total 2001 sales. See "Item 1: Business-Our Products".

In response to rising health care costs, managed care companies and other payers have placed pressures on health care providers to reduce costs. As a result, health care providers have focused on the high cost areas such as surgery. To reduce costs, health care providers use minimally-invasive techniques, which generally reduce patient trauma, recovery time and ultimately the length of hospitalization. Many of our products are designed for use in minimally invasive surgical procedures. See "Item 1: Business-Our Products". Health care providers are also increasingly purchasing single-use, disposable products, which reduce the costs associated with sterilizing surgical instruments and products following surgery. The single-use nature of disposable products lowers the risk of incorrectly sterilized instruments spreading infection into the patient and increasing the cost of post-operative care. Approximately 75% of our sales are derived from single-use disposable products.

In the United States, the pressure on health care providers to contain costs has altered their purchasing patterns for general surgical instruments and disposable medical products. Many health care providers have entered into comprehensive purchasing contracts with fewer suppliers, which offer a broader array of products at lower prices. In addition, many health care providers have aligned themselves with group purchasing organizations ("GPOS"). GPOs aggregate the purchasing volume of their members in order to negotiate competitive pricing with suppliers, including manufacturers of surgical products. We believe that these

Business-Business Strategy".

We believe that foreign markets offer growth opportunities for our products. As economic conditions improve in developing countries, expenditures on health care are expected to rise. We currently distribute our products through our own sales subsidiaries or through local dealers in over 100 foreign countries. International sales represent approximately 29% of total sales in 2001.

Our Products

The following table sets forth the percentage of net sales for each category of our products for 1999, 2000 and 2001:

	1999	2000	2001
Arthroscopy	38%	36%	36%
Powered surgical instruments	23	29	27
Electrosurgery	17	16	16
Patient Care	21	17	16
Endoscopy	1	2	5
Total	100%	100%	100%
	====	====	====

Arthroscopy

We offer a broad line of devices and products for use in arthroscopic surgery. Arthroscopy refers to diagnostic and therapeutic surgical procedures performed on joints with the use of minimally-invasive arthroscopes and related instruments. Minimally-invasive arthroscopy procedures enable surgical repairs to be completed with less trauma to the patient, resulting in shorter recovery times and cost savings. About 75% of all arthroscopy is performed on the knee, although arthroscopic procedures are increasingly performed on smaller joints (such as the wrist and ankle) and shoulders.

Our arthroscopy products include powered resection instruments, arthroscopes, reconstructive systems, tissue repair sets, fluid management systems, imaging products, implants and related disposable products. It is our standard practice to transfer some of these products, such as shaver consoles and pumps, to certain customers at no charge. These capital placements allow for and accommodate the use of a variety of disposable products, such as shaver blades, burs and pump tubing. We have benefited from the introduction of new products and new technologies in the arthroscopic area, such as bioresorbable screws, ablators, "push-in" and "screw-in" suture anchors, resection shavers and cartilage repair implants.

The majority of arthroscopic procedures are performed to repair injuries that have occurred in the joint areas of the body. Many of these injuries are the result of sports related events or other traumas. This explains why arthroscopy is sometimes referred to as sports medicine.

Arthroscopy			
Product	Description	Brand Name	
Ablators and Shaver Ablators	Electrosurgical ablators and resection ablators to resect and remove soft tissue and bone; used in knee, shoulder and small joint surgery.	Advantage (TM) ESA (TM) Sterling (R) UltrAblator (TM) Heatwave (TM) Trident (TM)	
Knee Reconstructive Systems	Products used in cruciate reconstructive surgery; includes instrumentation, screws, pins and ligament harvesting and preparation devices.	Paramax(R) Pinn-ACL(R) GraFix(TM)	

Soft Tissue Repair Systems	Instrument systems designed to attach specific torn or damaged soft tissue to bone or other soft tissue in the knee, shoulder and wrist; includes instrumentation, guides, hooks and suture devices.	<pre>Spectrum(R) Inteq(R) Shuttle Relay(TM) Blitz(R)</pre>
Fluid Management Systems	Disposable tubing sets, disposable and reusable inflow devices, pumps and suction/waste management systems for use in arthroscopic and general surgeries.	Apex(R) Quick-Flow(R) Quick-Connect(R)
Imaging	Surgical video systems for endoscopic procedures; includes autoclavable single and three-chip camera heads and consoles, endoscopes, light sources, monitors, VCRs and printers.	Apex(R) 8180 Series
Implants	Products including bioabsorbable and metal interference screws and suture anchors for attaching soft tissue to bone in the knee, shoulder and wrist as well as miniscal repair.	BioScrew(R) BioStinger(R) BioAnchor(R) BioTwist(R) Ultrafix(R) Revo(R) Super Revo(R)
Other Instruments and Accessories	Forceps, graspers, punches, probes, sterilization cases and other general instruments for arthroscopic procedures.	Shutt(R) Concept(R) TractionTower(R)

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Powered Surgical Instruments

Powered surgical instruments are used to perform orthopaedic, arthroscopic and other surgical procedures, such as cutting, drilling or reaming and are driven by electric, battery or pneumatic power. Each instrument consists of one or more handpieces and related accessories as well as disposable and limited reuse items (e.g., burs, saw blades, drills and reamers). Powered instruments are generally categorized as either small bone, large bone or specialty powered instruments. Speciality powered instruments include surgical applications such as spine, neurosurgery, otolaryngology (ENT), oral/maxillofacial surgery, and cardiothoracic surgery.

Our line of powered instruments is sold principally under the Hall Surgical brand name, for use in large and small bone orthopaedic, arthroscopic, oral/maxillofacial, podiatric, plastic, otolaryngologic, neurological, spine and cardiothoracic surgeries. Large bone, neurosurgical, spine and cardiothoracic powered instruments are sold primarily to hospitals while small bone arthroscopic, otolaryngological and oral/maxillofacial powered instruments are sold to hospitals, outpatient facilities and physician offices. Our Linvatec subsidiary has devoted substantial resources to developing a new technology base for large bone, small bone, arthroscopic, neurosurgical, spine and otolaryngological instruments that can be easily adapted and modified for new procedures.

PowerPro(TM)

Advantage (TM)

	Powered Surgical Instruments	
Product	Description	Brand Name
Large Bone	Powered saws, drills and related disposable accessories for use primarily in total knee and hip joint replacements and trauma surgical	Hall(R) Surgical MaxiDriver(TM) VersiPower(R)Plu Series 4(R)

procedures.

Small Bone	Powered saws, drills and related disposable accessories for small bone and joint surgical procedures.	Hall (R) Surgical E9000 (R) MiniDriver (TM) MicroChoice (R) Micro 100 (TM) Advantage (TM)
Otolaryngology Neurosurgery Spine	Specialty powered saws, drills and related disposable accessories for use in neurosurgery, spine, and otolaryngologic procedures.	Hall(R) Surgical E9000(R) UltraPower(R) Hall Osteon(R) Hall Ototome(R)
Cardiothoracic Oral/maxillofacial	Powered sternum saws, drills, and related disposable accessories for use by cardiothoracic and oral/maxillofacial surgeons.	Hall (R) Surgical E9000 (R) UltraPower (R) Micro 100 (TM) VersiPower (R) Plus

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Electrosurgery

Electrosurgery is the technique of using a high-frequency electric current which, when applied to tissue through special instruments, can be used to cut tissue, coagulate, or cut and coagulate simultaneously. Radio frequency ("RF") is the form of high frequency electric current that is used in electrosurgery. An electrosurgical system consists of a generator, an active electrode in the form of a cautery pencil or other instrument which the surgeon uses to apply the current from the generator to the target tissue and a ground pad to safely return the current to the generator. Electrosurgery is routinely used in most forms of surgery, including general, dermatologic, thoracic, orthopaedic, urologic, neurosurgical, gynecological, laparoscopic, arthroscopic and other endoscopic procedures.

Our electrosurgical products include electrosurgical pencils and blades, ground pads, generators, the argon-beam coagulation system (ABC)(R), and related disposable products. ABC(R) technology is a special method of electrosurgery, which allows a faster and more complete coagulation of many tissues as compared to conventional electrosurgery. Unlike conventional electrosurgery, the electrical current travels in a beam of ionized argon gas, allowing the current to be dispersed onto the bleeding tissue without the instrument touching the tissue. Clinicians have reported notable benefits of ABC(R) over traditional electrosurgical coagulation in certain clinical situations, including open-heart, liver, spleen and trauma surgery.

Flectrosurgery	

Product	Description	Brand Name
Pencils	Disposable and reusable instruments designed to deliver high-frequency electric current to cut and/or coagulate tissue.	Hand-trol(R) Gold Line(R) Clear Vac(R)
Ground Pads	Disposable ground pads to safely return the current to the generator; available in adult, pediatric and infant sizes.	Macrolyte(R) Bio-gard(R) SureFit(TM)
Blades	Surgical blades with accessory electrode that uses a proprietary coating to eliminate tissue buildup or the blade during surgery.	Ultra Clean(TM)

Monopolar and bipolar generators for EXCALIBUR Plus PC(R) Generators surgical procedures performed in a SABRE(R) physician's office or clinic setting. Hyfrecator(R)2000 Specialized electrosurgical ABC(R) generators, disposable hand pieces and ground pads for enhanced non-contact System 7500(R) Argon Beam Coagulation Systems coagulation of tissue. ABC Flex(R)

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Endoscopy

Instruments

instruments

Endoscopic surgery (also called Laparoscopic surgery) is surgery performed without a major incision, which results in less trauma for the patient and produces important cost savings as a result of reduced hospitalization and therapy. Endoscopic surgery is performed on organs in the abdominal cavity such as the gallbladder, appendix and female reproductive organs. During a procedure, devices called trocars are used to puncture the abdominal wall and then are removed, leaving in place a trocar cannula. The trocar cannula provides access into the abdomen for camera systems and surgical instruments. Some of our endoscopic instruments are "reposable", which means that the instrument has a disposable and a reusable component.

Our Endoscopy products include the Reflex(R) clip applier for vessel and $\verb|duct ligation|, & \verb|UNIVERSAL S/I(TM) & (\verb|suction/irrigation)| & \verb|and UNIVERSAL PLUS(R)| \\$ laparoscopic instruments, and specialized, suction/irrigation electrosurgical instrument systems for use in laparoscopic surgery and the TroGARD Finesse(R) which incorporates a blunt-tipped version of a trocar. The TroGARD Finesse(R) dilates access through the body wall rather than cutting with the sharp, pointed tips of conventional trocars. This results in smaller wounds, and less bleeding. We also market cutting trocars, suction/irrigation accessories, laparoscopic scissors, active electrodes, insufflation needles, linear cutters and staplers, and ABC(R) handpieces for use in laparoscopic surgery. Disposable skin staplers are used to close large skin incisions with surgical staples eliminating the time consuming suturing process.

______ Endoscopy ______

Product	Description	Brand Name
Trocars	Disposable and reposable devices used to puncture the abdominal wall to provide access to the abdominal cavity for camera systems and instruments.	Finesse(R) Reflex(R)
Multi-functional Electrosurgery and Suction/Irrigation instruments	Instruments for cutting and coagulating tissue by delivering high-frequency current. Instruments that deliver irrigating fluid to the tissue and remove blood and fluids from the internal operating field.	Detach a Port(R) Universal(TM) Universal Plus(TM)
Clip Appliers	Disposable devices for ligating blood vessels and ducts by placing a titanium clip on the vessel	FloVac(R) Reflex(R)
Laparoscopic	Scissors, graspers	Detach a Tip(R)

staples to close a surgical incision.

Microlaparoscopy Small laparoscopes and instruments for MicroLap(R) scopes and doing surgery through very small incisions.

incisions.

Disposable devices that place surgical Reflex(R)

Patient Care

We manufacture a variety of patient care products for use in monitoring cardiac rhythms, wound care management and IV therapy. These products include ECG electrodes and cables, wound dressings and catheter stabilization dressings. Our patient care product lines also include disposable surgical suction instruments and connecting tubing. The majority of our sales in this category are derived from the sale of ECG electrodes and surgical suction instruments and tubing. Although wound management and intravenous therapy product sales are comparatively small, the application of these products in the operating room complements our surgery business.

	Patient Care Products	
Product	Description	Brand Name
ECG Monitoring	Line of disposable electrodes, monitoring cables, lead wire products and accessories designed to transmit ECG signals from the heart to an ECG monitor or recorder.	CONMED(R) Ultratrace(R) Cleartrace(R)
Wound Care	Disposable transparent wound dressings comprising proprietary hydrogel; able to absorb 2 1/2 times its weight in wound exudate.	ClearSite(R) Hydrogauze(R)
Surgical Suction Instruments and Tubing	Disposable surgical suction instruments and connecting tubing, including Yankauer, Poole, Frazier and Sigmoidoscopic instrumentation, for use by physicians in the majority of open surgical procedures.	CONMED (R)
Intravenous Therapy	Disposable IV drip rate gravity controller and disposable catheter stabilization dressing designed to hold and secure an IV needle or catheter for use in IV therapy.	VENI-GARD(R) MasterFlow(R) Stat 2(R)

Competitive Strengths

We attribute our strong position in certain markets to the following competitive factors:

- Deading Market Position in Key Product Areas. We are a leading provider of arthroscopic surgery devices, electrosurgical systems, powered surgical instruments and ECG electrodes. Our product breadth has enhanced our ability to market our products to surgeons, hospitals, surgery centers, GPOs and other customers, particularly as institutions seek to reduce costs and to minimize the number of suppliers. In addition, our products are sold under leading brand names, including CONMED(R), Linvatec(R), and Hall(R)Surgical.
- o Broad Product Offering in Key Product Areas. We offer a broad product line in our key product areas. For example, we offer a complete set of the

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arthroscopy products a surgeon requires for most arthroscopic procedures, including instrument and repair sets, implants, shaver consoles and handpieces, video systems and related disposables. Our product offerings have enabled us to meet a wide range of customer

requirements and preferences. In addition, our customers are increasingly dealing with fewer vendors and demanding a broader product offering from vendors in order to reduce administrative costs.

- o Marketing and Distribution Network. Our domestic sales force consists of approximately 210 employee sales representatives and an additional 90 sales professionals employed by eight exclusive sales agent groups. All of our sales professionals are trained and educated in the applications for the products they sell and call directly on surgeons, hospital departments, outpatient surgery centers and physician offices. Additionally, we have an international presence through sales subsidiaries and branches located in key international markets. We sell direct to hospital customers in these markets in the local currency with an employee-based international sales force of approximately 40 sales representatives. We also maintain distributor relationships domestically and in numerous countries worldwide. Our international distributor sales are in United States dollars. See "Item 1: Business-Marketing".
- Vertically-integrated Manufacturing. We manufacture most of our products. Our vertically integrated manufacturing process has allowed us to provide quality products, to react quickly to changes in demand and to generate manufacturing efficiencies, including purchasing raw materials used in a variety of disposable products in bulk. We believe that our manufacturing capabilities allow us to contain costs, control quality and maintain security of proprietary processes. We continually evaluate our manufacturing processes with the objective of increasing automation, streamlining production and enhancing efficiency in order to achieve cost savings.
- o Research and Development Capabilities. We have utilized our research and development capabilities to introduce new products, product enhancements and new technologies. Research and development expenditures were \$14.8 million in 2001. Recent new product introductions include the Advantage(TM) drive system, BioTwist(TM) bioabsorbable shoulder anchor implant, UltrAblator(TM) for the ablation and thermal modification of soft tissue, the PowerPro(TM) electric-powered drive system, the Envision(TM) Autoclavable 3CCD (three chip) Camera Head, the SureFit(TM) electrosurgical grounding pad and the UltraClean(TM) electrosurgical blade.
- O Integrating Acquisitions. Since 1997, we have completed six acquisitions including the 1997 acquisition of Linvatec Corporation which more than doubled our size. These acquisitions have enabled us to broaden our product categories, expand our sales and distribution capabilities and increase our international presence. Our management team has demonstrated a historical ability to identify complementary acquisitions and to integrate acquired companies into our operations.

Business Strategy

We intend to implement the following business strategies:

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- Introduce New Products and Product Enhancements. Our research and development programs focus on the development of new products, as well as the enhancement of existing products with the latest technology and updated designs. We are continually seeking to develop new technologies to improve durability, performance and usability of existing products. In addition to our own research and development, we receive new product and technology disclosures, especially in procedure-specific areas, from surgeons, inventors and operating room personnel. For disclosures that we deem promising from a clinical and commercial perspective, we seek to obtain rights to these ideas by negotiating agreements, which typically compensate the originator of the idea through royalty payments based on a percentage of net sales of licensed products.
- o Increase International Sales. We believe there are significant sales opportunities for our surgical products outside the United States. The Linvatec acquisition increased our access to international markets. We intend to seek to expand our international presence and increase our

penetration into international markets by utilizing Linvatec's relationships with foreign surgeons, hospitals and third-party payers, as well as foreign distributors. We also intend to utilize Linvatec's sales relationships to introduce Linvatec's customers to our other products. In 2001, our sales outside the United States grew by 14% and represented 29% of our 2001 sales.

- O Pursue Strategic Acquisitions. We believe that strategic acquisitions represent a cost-effective means of broadening our product line. We have historically targeted companies with proven technologies, established brand names and a significant portion of sales from single-use, disposable products. Since 1997, we have completed six acquisitions, expanding our product line to include arthroscopy products, powered surgical instruments and most recently endoscopy products.
- Provide Broad Product Offering in Key Product Areas. As a result of competitive pressures in the health care industry, many health care providers have aligned themselves with GPOs, which are increasingly dealing with fewer vendors and demanding a broader product offering from their vendors in order to reduce administrative costs. We believe that our broad product line is a positive factor in our efforts to meet such demands. In addition, we have a corporate sales department that markets our broad product offering to GPOs.
- Realize Manufacturing and Operating Efficiencies. We expect to continue to review opportunities for consolidating product lines and streamlining production. We believe our vertically integrated manufacturing process should produce further opportunities to reduce overhead and to increase operating efficiencies and capacity utilization.

Marketing

In order to provide a high level of expertise to medical specialties served, our overall domestic sales force consists of the following:

o 180 sales representatives selling arthroscopy and orthopaedic powered surgical instrument products, including 90 employee sales

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representatives and 90 sales professionals employed by 8 sales agent groups.

- 60 employee sales representatives selling electrosurgery products.
- o 30 employee sales representatives selling endoscopy products.
- o 30 employee sales representatives selling patient care products.

Each employee sales representative has a defined geographic area and is compensated on a commission basis or through a combination of salary and commission. The sales force is supervised and supported by area directors. Sales agent groups are used in the eight largest metropolitan areas of the United States. All of these sales agent groups, except one, sell CONMED products exclusively. None stock product for resale to customers as CONMED ships product directly to customers and carries the receivable for that business. The sales agent groups are all paid a commission for sales made to customers in their exclusive geographic areas. Home office sales and marketing management provide the overall direction for the sales of our products.

Our sales professionals call on surgeons, hospitals, outpatient surgery centers and physician offices. We also have a corporate sales department that is responsible for interacting with GPOs. We believe that we have contracts with many such organizations and that the lack of any individual group purchasing contract will not adversely impact our competitiveness in the marketplace. The sale of our products is accompanied by initial and ongoing in-service training of the end user. Our sales professionals are trained in the technical aspects of our products and their uses, and provide surgeons and medical personnel with information relating to the technical features and benefits of our products. For hospital inventory management purposes, at the hospitals request, some products are sold to hospitals through distributors. Our sales professionals are required to work closely with distributors where applicable and to maintain close

relationships with end-users.

Our international sales accounted for approximately 29% of total revenues in 2001. Products are sold in over 100 foreign countries. International sales efforts are coordinated through local country dealers or with direct sales efforts. We distribute our products through sales subsidiaries and branches with offices located in Australia, Belgium, Canada, France, Germany, Korea, Spain and the United Kingdom.

Manufacturing

We manufacture most of our products. We believe our vertically integrated manufacturing process allows us to provide quality products and generate manufacturing efficiencies by purchasing raw materials for our disposable products in bulk. We also believe that our manufacturing capabilities allow us to contain costs, control quality and maintain security of proprietary processes. We use various manual and automated equipment for fabrication and assembly of our products and are continuing to further automate our facilities.

We believe our production and inventory practices are generally reflective of conditions in the industry. Our products are not generally made to order or to individual customer specifications. Accordingly, we schedule production and stock inventory on the basis of experience and our knowledge of customer order patterns, and our judgment as to anticipated demand. Since customer orders must generally be filled promptly for immediate shipment, backlog of unfilled orders is not significant to an understanding of our business.

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Research and Development Activities

During the three years, 1999, 2000 and 2001, we spent approximately \$12.1 million, \$14.9 million and \$14.8 million for research and development. Our research and development departments consist of 116 employees.

Our research and development programs focus on the development of new products, as well as the enhancement of existing products with the latest technology and updated designs. We are continually seeking to develop new technologies to improve durability, performance and usability of existing products. In addition to our own research and development, we receive new product and technology disclosures, especially in procedure-specific areas, from surgeons, inventors and operating room personnel. For disclosures that we deem promising from a clinical and commercial perspective, we seek to obtain rights to these ideas by negotiating agreements, which typically compensate the originator of the idea through royalty payments based on a percentage of net sales of licensed products.

We have rights to numerous U.S. patents and corresponding foreign patents, covering a wide range of our products. We own a majority of these patents and have licensed rights to the remainder, both on an exclusive and non-exclusive basis. In addition, certain patents are currently licensed to third parties on a non-exclusive basis. Due to technological advancements, we do not rely on our patents to maintain our competitive position, and we believe that development of new products and improvement of existing ones is and will continue to be more important than patent protection in maintaining our competitive position.

Competition

The markets for our products are highly competitive, and many of our competitors are substantially larger and stronger financially than us. However, we do not believe that any one competitor competes with us across all our product lines. Major competitors include Arthrex, Johnson & Johnson, Medtronic, Inc., Minnesota Mining and Manufacturing Company, Smith & Nephew plc, Stryker Corporation, and Tyco International Ltd.

We believe that product design, development and improvement, customer acceptance, marketing strategy, customer service and price are critical elements to compete in our industry. Other alternatives, such as medical procedures or pharmaceuticals, could at some point prove to be interchangeable alternatives to our products.

Government Regulation

Most if not all of our products are classified as medical devices subject to regulation by the Food and Drug Administration (the "FDA"). Our new products generally require FDA clearance under a procedure known as 510(k) premarketing notification. A 510(k) premarketing notification clearance indicates FDA agreement with an applicants determination that the product for which clearance has been sought is substantially equivalent to another medical device that was on the market prior to 1976 or that has received 510(k) premarketing notification clearance. Some products have been continuously produced, marketed and sold since May 1976 and require no 510(k) premarketing clearance. Our products generally are either Class I or Class II products with the FDA, meaning that our products must meet certain FDA standards and are subject to the 510(k) premarketing notification clearance discussed above, but are not required to be approved by the FDA. FDA clearance is subject to continual review, and later discovery of previously unknown problems may

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result in restrictions on a product's marketing or withdrawal of the product from the market.

We have quality control/regulatory compliance groups that are tasked with monitoring compliance with design specifications and relevant government regulations for all of our products. We and substantially all of our products are subject to the provisions of the Federal Food, Drug and Cosmetic Act of 1938, as amended by the Medical Device Amendments of 1976, and the Safe Medical Device Act of 1990, as amended in 1992, and similar foreign regulations.

As a manufacturer of medical devices, our manufacturing processes and facilities are subject to periodic on-site inspections and continuing review by the FDA to insure compliance with Quality System Regulations as specified in Title 21, Code of Federal Regulation (CFR) part 820. Many of our products are subject to industry-set standards. Industry standards relating to our products are generally formulated by committees of the Association for the Advancement of Medical Instrumentation. We believe that our products presently meet applicable standards. We market our products in a number of foreign markets. Requirements pertaining to our products vary widely from country to country, ranging from simple product registrations to detailed submissions such as those required by the FDA. We believe that our products currently meet applicable standards for the countries in which they are marketed.

We are subject to product recall. No recall has had a material effect on our financial condition, but there can be no assurance regulatory issues may not have a material adverse effect in the future.

Any change in existing federal, state or foreign laws or regulations, or in the interpretation or enforcement thereof, or the promulgation or any additional laws or regulations could have an adverse effect on our financial condition or results of operations.

Employees

As of December 2001, we had 2,560 full-time employees, of whom 1,754 were in manufacturing, 116 in research and development, and the balance were in sales, marketing, executive and administrative positions. None of our employees are represented by a union, and we consider our employee relations to be excellent. We have never experienced any strikes or work stoppages.

Risk Factors

Investors should carefully consider the specific factors set forth below as well as the other information included or incorporated by reference in this Form 10-K. See "Item 1: Business - Forward Looking Statements" relating to certain forward-looking statements in this Form 10-K.

Significant Leverage and Debt Service

We have indebtedness which is substantial in relation to our shareholders equity, as well as interest and debt service requirements that are significant compared to our cash flow from operations. As of December 2001, we had \$335.9 million of debt outstanding, which represented 54.2% of total capitalization. In addition, at December 2001, we had \$42.0 million available for borrowing under the \$100.0 million revolving credit facility portion of our principal bank

agreement (our "credit facility"). The revolving credit facility expires on December 31, 2002 and is expected to be renegotiated during 2002.

The degree to which we are leveraged could have important consequences to investors, including but not limited to the following:

- o a substantial portion of our cash flow from operations must be dedicated to debt service and will not be available for operations, capital expenditures, acquisitions, dividends and other purposes;
- o our ability to renegotiate our revolving credit facility and obtain additional financing in the future for working capital, capital expenditures, acquisitions or general corporate purposes may be limited or impaired; and
- o certain of our borrowings, including our borrowings under the credit facility, are and will continue to be at variable rates of interest, which exposes us to the risk of increased interest rates.

Our ability to satisfy our obligations will depend upon our future operating performance, which will be affected by prevailing economic conditions and financial, business and other factors, many of which are beyond our control. There can be no assurance that our operating results will be sufficient for us to meet our obligations. If we are unable to service our indebtedness, we will be forced to adopt an alternative strategy that may include actions such as forgoing acquisitions, reducing or delaying capital expenditures, selling assets, restructuring or refinancing our indebtedness or seeking additional equity capital. There can be no assurance that any of these strategies could be implemented on terms acceptable to us, if at all. See "Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources" for a discussion of our indebtedness and its implications.

Effects of Acquisitions Generally

An element of our business strategy has been to expand through acquisitions and we may seek, without further notice, to pursue acquisitions in the future. In this regard, for confidentiality, competitive and other reasons, we may not disclose that such acquisitions are being negotiated or are subject to agreements until such acquisitions close. Our success is dependent in part upon our ability to effectively integrate acquired operations with our operations. While we believe that we have sufficient management and other resources to accomplish the integration of our past and future acquisitions, there can be no assurance in this regard or that we will not experience difficulties with customers, suppliers, distributors, personnel or others. In addition, while we are generally entitled to customary indemnification from sellers of businesses for any difficulties that may have arisen prior to our acquisition of each business, the amount and time for claiming under these indemnification provisions is limited. There can be no assurance that we will be able to identify and make acquisitions on acceptable terms or that we will be able to obtain financing for such acquisitions on acceptable terms. As a result, our financial performance is now and will continue to be subject to various risks associated with the acquisition of businesses, including the financial effects associated with any increased borrowing required to fund such acquisitions or with the integration of such businesses.

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Limitations Imposed by Certain Indebtedness

Our credit facility contains certain restrictive covenants which will affect, and in many respects significantly limit or prohibit, among other things, our ability to:

- o incur indebtedness;
- o make prepayments of certain indebtedness;

- o make investments;
- o engage in transactions with affiliates;
- o pay dividends;
- o sell assets;
- o engage in mergers and acquisitions; and
- o realize important elements of our business strategy.

Our credit facility also requires us to meet certain financial ratios and tests. These covenants may prevent us from integrating our acquired businesses, pursuing acquisitions, significantly limit our operating and financial flexibility and limit our ability to respond to changes in our business or competitive activities. Our ability to comply with such provisions may be affected by events beyond our control. In the event of any default under our credit facility, the credit facility lenders could elect to declare all amounts borrowed under our credit facility, together with accrued interest, to be due and payable. If we were unable to repay such borrowings, the credit facility lenders could proceed against the collateral securing the credit facility, which consists of substantially all of our property and assets, except for our accounts receivable and related rights which are pledged in connection with the accounts receivable sales agreement. (See "Item. 7: Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources" for a discussion of the accounts receivable sales agreement).

Significant Competition and Other Market Considerations

The market for our products is highly competitive. Many of these competitors offer a range of products in areas other than those in which we compete, which may make such competitors more attractive to surgeons, hospitals, GPOs and others. In addition, many of our competitors are larger and have greater financial resources than we do and offer a range of products broader than our products. Competitive pricing pressures or the introduction of new products by our competitors could have an adverse effect on our revenues and profitability. Some of the companies with which we now compete or may compete in the future have or may have more extensive research, marketing and manufacturing capabilities and significantly greater technical and personnel resources than we do, and may be better positioned to continue to improve their technology in order to compete in an evolving industry. See "Item 1: Business - Competition" for a further discussion of these competitive forces.

Demand for and use of our products may fluctuate as a result of:

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- o changes in surgeon preferences;
- o the introduction of new products or new features to existing products;
- o the introduction of alternative surgical technology; and
- $\ensuremath{\text{o}}$ advances in surgical procedures and discoveries or developments in the health care industry.

In recent years, the health care industry has undergone significant change driven by various efforts to reduce costs, including efforts at national health care reform, trends toward managed care, cuts in Medicare, consolidation of health care distribution companies and collective purchasing arrangements by office-based health care practitioners. There can be no assurance that demand for our products will not be adversely affected by such fluctuations and trends.

Patents and Proprietary Technology

Much of the technology used in the markets in which we compete is covered by patents. We have numerous U.S. patents and corresponding foreign patents on products expiring at various dates from 2002 through 2019 and have additional patent applications pending. See "Item 1: Business - Research and Development Activities" for a further description of our patents. Although we do not rely solely on our patents to maintain our competitive position, the loss of our patents could reduce the value of the related products and any related

competitive advantage. Competitors may also be able to design around our patents and to compete effectively with our products. In addition, the cost to prosecute infringements of our patents or the cost to defend our products against patent infringement actions by others could be substantial. There can be no assurance that pending patent applications will result in issued patents, that patents issued to or licensed by us will not be challenged by competitors or that such patents will be found to be valid or sufficiently broad to protect our technology or provide us with a competitive advantage.

Government Regulation of Products

All of our products are classified as medical devices subject to regulation by the FDA. As a manufacturer of medical devices, our manufacturing processes and facilities are subject to on-site inspection and continuing review by the FDA for compliance with their "Quality System Regulations". Failure to comply with applicable domestic and/or foreign requirements can result in:

- o fines or other enforcement actions;
- o recall or seizure of products;
- o total or partial suspension of production;
- o withdrawal of existing product approvals or clearances;
- o refusal to approve or clear new applications or notices;
- o increased quality control costs; and

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o criminal prosecution.

Many of our products are also subject to industry-set standards. The failure to comply with Quality System Regulations or industry-set standards could have a material adverse effect on our business, financial condition or results of operations.

We are subject to product recall. Although no recall has had a material adverse effect on our business, financial condition or results of operations, there can be no assurance that regulatory issues may not have a material adverse effect in the future.

Risks Relating to International Operations

A portion of our operations are conducted outside the United States. Approximately 29% of our 2001 net sales constituted foreign sales. As a result of our international operations, we are subject to risks associated with operating in foreign countries, including:

- o devaluations and fluctuations in currency exchange rates;
- o imposition of limitations on conversions of foreign currencies into dollars or remittance of dividends and other payments by foreign subsidiaries;
- o imposition or increase of withholding and other taxes on remittances and other payments by foreign subsidiaries;
- o trade barriers;
- o political risks, including political instability;
- o hyperinflation in certain foreign countries; and
- o $\,$ imposition or increase of investment and other restrictions by foreign governments.

There can be no assurance that such risks will not have a material adverse effect on our business and results of operations.

Risk of Product Liability Actions

The nature of our products as medical devices and today's litigious environment in the United States should be regarded as potential risks that could significantly and adversely affect our financial condition and results of operations. We maintain insurance to protect against claims associated with the use of our products, but there can be no assurance that our insurance coverage would adequately cover the amount or nature of any claim asserted against us. See "Item 3: Legal Proceedings" for a further discussion of the risk of product liability actions and our insurance coverage.

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Item 2. Properties

Facilities

The following table provides information regarding our primary manufacturing and administrative facilities. We believe our facilities are adequate in terms of space and suitability for our needs over the next several years.

Location	Square Feet 	Own or Lease	Lease Expiration
Utica, NY(two facilities)	650,000	Own	
Largo, FL	278,000	Own	
Rome, NY	120,000	Own	
Englewood,CO	65,000	Own	
Irvine, CA	31,000	Lease	August 2003
El Paso, TX	29,000	Lease	April 2005
Juarez, Mexico	25,000	Lease	March 2002*
Santa Barbara, CA	18,000	Lease	December 2003

^{*} We are currently in negotiations with the landlord and expect to extend the lease on our Juarez, Mexico facility through December 2004.

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Item 3. Legal Proceedings

From time to time, we are a defendant in certain lawsuits alleging product liability, patent infringement, or other claims incurred in the ordinary course of business. These claims are generally covered by various insurance policies, subject to certain deductible amounts and maximum policy limits. When there is no insurance coverage, we establish sufficient reserves to cover probable losses associated with such claims. We do not expect that the resolution of any pending claims will have a material adverse effect on our financial condition or results of operations. There can be no assurance, however, that existing or future claims, the costs associated with claims, especially claims not covered by insurance, will not have a material adverse effect on our future performance.

Manufacturers of medical products may face exposure to significant product liability claims. To date, we have not experienced any material product liability claims, but any such claims arising in the future could have a material adverse effect on our business or results of operations. We currently maintain commercial product liability insurance of \$25,000,000 per incident and

\$25,000,000 in the aggregate annually, which we, based on our experience, believe is adequate. This coverage is on a claims-made basis. There can be no assurance that claims will not exceed insurance coverage or that such insurance will be available in the future at a reasonable cost to us.

Our operations are subject to a number of environmental laws and regulations governing, among other things, air emissions, wastewater discharges, the use, handling and disposal of hazardous substances and wastes, soil and groundwater remediation and employee health and safety. In some jurisdictions environmental requirements may be expected to become more stringent in the future. In the United States certain environmental laws can impose liability for the entire cost of site restoration upon each of the parties that may have contributed to conditions at the site regardless of fault or the lawfulness of the partys activities.

While we do not believe that the present costs of environmental compliance and remediation are material, there can be no assurance that future compliance or remedial obligations could not have a material adverse effect on our financial condition or results of operations.

Item 4. Submission of Matters to a Vote of Security Holders

No matter was submitted to a vote of our security holders during the fourth quarter of the fiscal year ended December 31, 2001.

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PART II

Item 5. Market for the Registrants Common Stock and Related Stockholder Matters

Our common stock, par value \$.01 per share, is traded on the Nasdaq Stock Market (symbol - CNMD). At December 2001, there were 1,237 registered holders of our common stock and approximately 6,100 accounts held in "street name".

The following table shows the high-low last sales prices for the years ended December 2000 and 2001, as reported by the Nasdaq Stock Market. These sales prices have been adjusted for a three-for-two split of our common stock effected in the form of a common stock dividend and paid on September 7, 2001 to shareholders of record on August 21, 2001.

	2	000
Period	High	Low
First Quarter	\$20.50	\$15.04
Second Quarter	18.37	15.75
Third Quarter	17.41	8.08
Fourth Quarter	12.04	8.62
	2	001
Period	High	Low
First Quarter	\$15.92	\$10.83
Second Quarter	18.00	13.08
Third Quarter		15 70
Initia Quarteer	21.21	15.73

We did not pay cash dividends on our common stock during 2000 and 2001. Our Board of Directors presently intends to retain future earnings to finance the development of our business and does not intend to declare cash dividends. Should this policy change, the declaration of dividends will be determined by

Item 6. Selected Financial Data

FIVE YEAR SUMMARY OF SELECTED FINANCIAL DATA (In thousands, except per share data)

				Years Ended Dec		
				1999		2001
Statements of Operations Data (1):						
Net sales Cost of sales (2) Selling and administrative		\$ 139,632 74,220	\$ 339,270 169,599	\$ 376,226 178,480	\$ 395,873 188,223	\$ 428,722 204,374
expense (3) Research and development expense Unusual items (3)		36,661 3,037 37,242	96,475 12,029 	110,842 12,108	128,316 14,870	140,560 14,830
Income (loss) from operations Interest income (expense), net		(11,528) 823	61,167 (30,891)	74,796 (32,360)	64,464 (34,286)	68,958 (30,824)
Income (loss) before income taxes and extraordinary item Provision (benefit) for		(10,705)	30,276	42,436	30,178	38,134
income taxes		(3,640)	10,899	15,277	10,864	13,728
Income (loss) before extraordinary item Extraordinary item,		(7,065)	19,377	27,159	19,314	24,406
net of income taxes (4)			(1,569)			
Net income (loss)		\$ (7,065)	\$ 17,808 ======	\$ 27,159 ======	\$ 19,314 ======	\$ 24,406
Earnings (Loss) Per Share Before E	Extraordinary Item:					
Basic		\$ (0.31)	\$.86	\$ 1.19	\$.84	\$ 1.02
Diluted		\$ (0.31)		\$ 1.17	\$.83	\$ 1.00
Earnings (Loss) Per Share: Basic		\$ (0.31)	\$.79	\$ 1.19	\$.84	\$ 1.02
Diluted		\$ (0.31)	\$.77	\$ 1.17	\$.83	\$ 1.00
Weighted Average Number of Common Shares In Calculating:						
Basic earnings (loss) per share		22,496			22,967	24,045
Diluted earnings (loss) per share		22,496			23,271	24,401
Other Financial Data: Depreciation and amortization Adjusted EBITDA(5) Capital expenditures Ratio of earnings to fixed charges (6)		\$ 6,954 32,668 8,178 N/A	\$ 23,601 86,576 12,924	100,110	\$ 29,487 94,044 14,050	\$ 30,148 99,121 14,443 2.20
	1997	1998	December 1999	2000	2001	
Balance Sheet Data(7): Cash and cash equivalents \$ Total assets	13,452 \$ 561,637	5,906 \$ 628,784	3,747 \$ 662,161	3,470 \$ 679,571	1,402 701,608	
Long-term debt (including current portion) Total shareholders equity	365,000 162,736	384,872 182,168	394,669 211,261	378,748 230,603	335,929 283,634	

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⁽¹⁾ Includes, based on the purchase method of accounting, the results of (i) the surgical suction product line acquired from the Davol subsidiary of C.R. Bard, Inc., from July 1997; (ii) Linvatec Corporation from December 31, 1997; (iii) the arthroscopy product line acquired from 3M Company from November 1998; (iv) the powered instrument product line acquired from 3M Company from August 1999; (v) the minimally invasive surgical product lines acquired from Imagyn

Medical Technologies, Inc. from November 2000 and July 2001; in each such case from the date of acquisition.

- (2) Includes for 1998, \$3,000,000 of incremental expense related to the excess of the fair value at the acquisition date of Linvatec inventory over the cost to produce; includes for 1999, \$1,600,000 of incremental expense related to the excess of the fair value at the acquisition date over the cost to produce inventory related to the powered instrument product line acquired from 3M; includes for 2001, \$1,567,000 of transition expenses related to the July 2001 acquisition from Imagyn.
- (3) Included in unusual items for 1997, a \$34,000,000 non-cash acquisition charge for the write-off of all of the in-process research and development products (comprised of products in the development stage) acquired in the Linvatec acquisition, \$914,000 write-off of deferred financing fees resulting from refinancing our loan agreements in connection with the Linvatec acquisition, and \$2,328,000 charge for the closing of our Dayton, Ohio manufacturing facility. Included in selling and administrative expense for 1999, a \$1,256,000 benefit related to a previously recorded litigation accrual which was settled on favorable terms. Included in selling and administrative expense for 2000, a severance charge of \$1,509,000 related to the restructuring of the Company's arthroscopy sales force.
- (4) In March 1998, we recorded an extraordinary item of \$1,569,000\$ net of income taxes related to the write-off of deferred financing fees.
- (5) Adjusted EBITDA represents earnings before interest expense, income taxes, depreciation and amortization (except amortization of deferred financing fees included in interest expense, unusual items and inventory adjustments pursuant to purchase accounting). Adjusted EBITDA is included herein because certain investors consider it to be a useful measure of our ability to service our debt; however, adjusted EBITDA does not represent cash flow from operations, as defined in generally accepted accounting principles, and should not be considered in isolation or as a substitute for net income or cash flow from operations or as a measure of profitability or liquidity.
- (6) The ratio of earnings to fixed charges is calculated by dividing fixed charges into income before income taxes and extraordinary items plus fixed charges. Fixed charges include interest expense, amortization of deferred financing fees and the estimated interest component of rent expense. In 1997, the Company had a deficiency of earnings to cover fixed charges of \$10,558,000.
- (7) Linvatec is included in the Historical Balance Sheet Data as of December 31, 1997, its date of acquisition, after a one-time non-cash acquisition charge of \$34,000,000.

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Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with Selected Financial Data (Item 6) and our consolidated financial statements, which are included elsewhere or incorporated by reference in this Form 10-K.

General

CONMED Corporation is a medical technology company specializing in instruments, implants and video equipment for arthroscopic sports medicine, and powered surgical instruments (drills and saws), for orthopaedic, ENT, neuro-surgery and other surgical specialties. We are also a leading developer, manufacturer and supplier of advanced medical devices, including RF electrosurgery systems used routinely to cut and cauterize tissue in nearly all types of surgical procedures worldwide, endoscopy products such as trocars, clip appliers, scissors and surgical staplers, and a full line of ECG electrodes for heart monitoring and other patient care products. Our products are used in a variety of clinical settings, such as operating rooms, surgery centers, physicians offices and critical care areas of hospitals.

Critical Accounting Policies

The accounting policies discussed below are considered by management to be critical to understanding the financial condition and results of operations of

Accounts receivable sale

On November 1, 2001, we entered into a five-year accounts receivable sales agreement pursuant to which we and certain of our subsidiaries sell on an ongoing basis certain accounts receivable to CONMED Receivables Corporation ("CRC"), a wholly-owned special-purpose subsidiary of CONMED Corporation. CRC may in turn sell up to an aggregate \$50.0 million undivided percentage ownership interest in such receivables to a commercial paper conduit (the "purchaser"). For receivables which have been sold, CONMED Corporation and its subsidiaries retain collection and administrative responsibilities as agent for the purchaser. As of December 2001, the undivided percentage ownership interest in receivables sold by CRC to the purchaser aggregated \$40.0 million, which has been accounted for as a sale and reflected in the balance sheet as a reduction in accounts receivable. We used the initial \$40.0 million in proceeds from the sale of accounts receivable to repay a portion of our loans under our credit facility. Expenses associated with the sale of accounts receivable, including the purchaser's financing cost of issuing commercial paper, were \$.2 million in 2001.

There are certain statistical ratios which must be maintained relating to the pool of receivables in order to continue selling to the purchaser. Management believes that additional accounts receivable arising in the normal course of business will be of sufficient quality and quantity to qualify for sale under the accounts receivable sales agreement. In the event that new accounts receivable arising in the normal course of business do not qualify for sale, then collections on sold receivables will flow to the purchaser rather than being used to fund new receivable purchases. If this were to occur, we would need to access an alternate source of working capital.

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Goodwill and other intangible assets

Goodwill represents the excess of purchase price over fair value of identifiable net assets of acquired businesses. Other intangible assets primarily represent allocations of purchase price to identifiable intangible assets of acquired businesses. Goodwill and other intangible assets have been amortized over periods ranging from 5 to 40 years. Because of our history of growth through acquisitions, goodwill and other intangible assets comprise a substantial portion (62.8% at December 2001) of our total assets.

In June 2001, the Financial Accounting Standards Board approved Statement of Financial Accounting Standards No. 142 "Goodwill and Other Intangible Assets" ("SFAS 142"). We adopted SFAS 142 effective January 1, 2002. Under this standard, amortization of goodwill and certain intangibles, including certain intangibles recorded as a result of past business combinations, is to be discontinued upon adoption of SFAS 142. In addition, goodwill and certain intangibles recorded as a result of business combinations completed during the six-month period ending December 2001 have not been amortized. All goodwill and intangible assets are being tested for impairment in accordance with the provisions of SFAS 142. No impairment losses are expected to be recognized as a result of the tests. While we are still assessing the effect of the adoption of SFAS 142, management believes that had SFAS 142 been in effect during 2001, net income would have increased by approximately \$5.5 million or \$.22 per share.

Derivative financial instruments

Effective January 1, 2001, we adopted Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities, ("SFAS 133"). SFAS 133 requires that derivatives be recorded on the balance sheet as assets or liabilities, measured at fair value. Gains or losses resulting from the changes in the values of the derivatives are accounted for depending on whether the derivative qualifies for hedge accounting. Upon adoption of SFAS 133, we recorded a net-of-tax cumulative-effect-type loss adjustment of \$1.0 million in accumulated other comprehensive income to recognize at fair value an interest rate swap which we have designated as a cash-flow hedge and which effectively converts \$50.0 million of LIBOR-based floating rate debt under our credit facility into fixed rate debt with a base interest rate of 7.01%. Including the cumulative effect loss adjustment related to the adoption of SFAS 133, total gross holding losses during 2001 related to

the interest rate swap aggregated \$4.4 million before income taxes, of which \$1.3 million, before income taxes, has been reclassified and included in net income. Management estimates approximately \$2.0 million, before income taxes, of gross holding losses will be reclassified and included in net income in 2002.

Revenue recognition

Revenue is recognized in accordance with agreed upon sales terms. Amounts billed to customers related to shipping and handling are included in net sales. We sell to a diversified base of customers around the world and, therefore, believe there is no material concentration of credit risk. We assess the risk of loss on accounts receivable and adjust the allowance for doubtful accounts based on this risk assessment. Historically, losses on accounts receivable have not been material. Management believes the allowance for doubtful accounts of \$1.6 million

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at December 2001 is adequate to provide for any potential losses from accounts receivable.

Results of Operations

The following table presents, as a percentage of net sales, certain categories included in our consolidated statements of income for the periods indicated:

	Years	s Ended Dece	ember
	1999	2000	2001
Net sales	100.0%	100.0%	100.0%
Cost of sales	47.4	47.5	47.7
Gross margin	52.6	52.5	52.3
Selling and administrative expense	29.5	32.4	32.8
Research and development expense	3.2	3.8	3.5
Income from operations	19.9	16.3	16.0
Interest expense, net	8.6	8.7	7.2
Income before income taxes	11.3	7.6	8.8
Provision for income taxes	4.1	2.7	3.1
Net Income	7.2%	4.9%	5.7%
	=====	=====	=====

2001 Compared to 2000

Sales for 2001 were \$428.7 million, an increase of 8.3% compared to sales of \$395.9 million a year ago. Sales in our orthopaedic businesses grew 4.3% to \$269.9 million from \$258.8 million last year. Arthroscopy sales, which represent approximately 57.7% of total orthopaedic revenues, grew 7.2% to \$155.6 million from \$145.1 million a year ago. Powered surgical instrument sales, which represent approximately 42.3% of orthopaedic revenues, grew 1.0% to \$114.3 million from \$113.7 million last year. Adjusted for constant foreign currency exchange rates, orthopaedic sales growth in 2001 would have been approximately 5.5% compared with 2000. Patient care sales for 2001 were \$69.1 million, a 1.3% increase from \$68.2 million a year ago, reflecting modest increases in sales of our ECG product lines. Electrosurgery sales for 2001 were \$66.9 million, an increase of 7.0% from \$62.5 million last year, reflecting improved disposable product sales. Endoscopy sales for 2001 were \$22.8 million, an increase of 256% from \$6.4 million a year ago. Excluding the impact of the Imagyn acquisitions in November 2000 and July 2001 (see Note 2 to consolidated financial statements), the increase in endoscopy sales was approximately 13.0%.

Cost of sales increased to \$204.4 million in 2001 compared to \$188.2 million a year ago, primarily as a result of the increased sales volumes described above. As discussed in Notes 2 and 11 to the consolidated financial statements, during 2001, we incurred various non-recurring charges in connection with the July 2001 Imagyn acquisition. These costs were primarily related to the transition in manufacturing of the Imagyn product lines from Imagyn's Richland,

Michigan facility to our manufacturing plants in Utica, New York. Such costs totaled approximately \$1.6 million and are included in cost of sales. Excluding the impact of these non-recurring expenses, cost of sales for 2001 was \$202.8 million. Gross margin percentage for 2001, excluding the Imagyn-related charges, was 52.7%, a slight improvement as a result of increased sales volumes, compared with 52.5% a year ago. Including the Imagyn-related charges, gross margin percentage for 2001 was 52.3%.

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Selling and administrative expenses increased to \$140.6 million in 2001 as compared to \$128.3 million in 2000. As a percentage of sales, selling and administrative expenses totaled 32.8% in 2001 compared to 32.4% in 2000. Excluding a non-recurring severance charge of \$1.5 million recorded in 2000 related to the restructuring of our arthroscopy direct sales force (see Note 11 to the consolidated financial statements), selling and administrative expenses as a percentage of sales were 32.0% in 2000. This restructuring involved replacing our arthroscopy direct sales force with non-stocking exclusive sales agent groups in certain geographic regions of the United States. This plan resulted in greater sales force coverage in the affected geographic regions. The increase in selling and administrative expense in 2001 as compared to 2000 associated with the change to exclusive sales agent groups as well as increased spending on sales and marketing programs.

Research and development expense totaled \$14.8 million in 2001, consistent with \$14.9 million in 2000. As a percentage of sales, research and development expense decreased to 3.5% in 2001 compared to 3.8% in 2000, as a result of higher sales levels.

Interest expense in 2001 was \$30.8 million in 2001 compared to \$34.3 million in 2000. The decrease in interest expense is primarily a result of lower weighted average interest rates on the term loans and revolving credit facility under our credit agreement (see Note 5 to the consolidated financial statements) which have declined, to 4.43% and 3.93%, respectively, at December 2001 as compared to 8.73% and 9.06%, respectively, at December 2000 resulting in decreased interest expense. (See Liquidity and Capital Resources section of Management's Discussion and Analysis of Financial Condition and Results of Operations).

2000 Compared to 1999

Sales for 2000 were \$395.9 million, an increase of 5.2% compared to sales of \$376.2 million in 1999. Sales in our orthopaedic businesses grew 12.0% to \$258.8 million in 2000 from \$231.0 million in 1999. Arthroscopy sales, which represent approximately 56.1% of total orthopaedic revenues, grew 1.0% to \$145.1 million in 2000 from \$144.1 million in 1999. Powered surgical instrument sales, which represent approximately 43.9% of orthopaedic revenues, grew 30.8% to \$113.7 million in 2000 from \$86.9 million in 1999. Excluding the impact of the acquisition of the powered surgical instrument business from 3M Company in August 1999 (see Note 2 to the consolidated financial statements), the increase in powered surgical instrument sales in 2000 compared to 1999 was approximately 12.1%. Adjusted for constant foreign currency exchange rates, orthopaedic sales growth in 2000 would have been approximately 13.4% compared with 1999. Patient care sales for 2000 were \$68.2 million, a 12.6% decrease from \$78.0 million in 1999, reflecting declines in sales of our ECG and surgical suction product lines as a result of increased competition and pricing pressure. Electrosurgery sales for 2000 were \$62.5 million, consistent with the \$62.4 million in 1999, reflecting generally flat generator and disposable product sales. Endoscopy sales for 2000 were \$6.4 million, an increase of 33.3% from \$4.8 million in 1999. Excluding the impact of the November 2000 Imagyn acquisition (see Note 2 to the consolidated financial statements), the increase in endoscopy sales in 2000 was approximately 20.8%.

Cost of sales increased to \$188.2 million in 2000 compared to \$178.5 million in 1999. Gross margin percentage for 2000 was 52.5%. In connection with the August 1999 acquisition of the powered surgical instrument business from 3M

Company (see Note 2 to the consolidated financial statements), we increased the acquired value of inventory by \$1.6 million; this inventory was sold in 1999 and served to increase cost of sales by \$1.6 million. Excluding the impact of this non-recurring purchase accounting adjustment, cost of sales was \$176.9 million in 1999 and gross margin percentage for 1999 was 52.9%. The slight decline in gross margin percentage in 2000 as compared to 1999 is primarily a result of the negative impact of foreign currency exchange rate fluctuations discussed above. Excluding the negative impact of foreign currency exchange rate fluctuations, gross margin percentage in 2000 would have been 52.8%.

Selling and administrative costs increased to \$128.3 million in 2000 as compared to \$110.8 million in 1999. As a percentage of sales, selling and administrative expenses totaled 32.4% in 2000 compared to 29.5% in 1999. During 2000, we recorded in selling and administrative expense, a non-recurring severance charge of \$1.5 million related to the restructuring of our arthroscopy direct sales force (see Note 11 to the consolidated financial statements). This restructuring involved replacing our arthroscopy direct sales force with non-stocking exclusive sales agent groups in certain geographic regions of the United States. This plan resulted in greater sales force coverage in the affected geographic regions. During 1999, we recorded in selling and administrative expense, the non-recurring \$1.3 million benefit of a previously recorded litigation accrual which was settled on favorable terms. Excluding these non-recurring items, as a percentage of sales, selling and administrative expense increased to 32.0% in 2000 as compared to 29.8% in 1999. This increase, as a percentage of sales, is a result of increased spending on sales and marketing programs, including higher commission and other costs associated with the change to exclusive sales agent groups.

Research and development expense was \$14.9 million in 2000 as compared to \$12.1 million in 1999. As a percentage of sales, research and development expense increased to 3.8% in 2000 as compared to 3.2% in 1999. This increase represents expanded research and development efforts primarily focused on new product development in the orthopaedic product lines.

Interest expense in 2000 was \$34.3 million compared to \$32.4 million in 1999. The increase in interest expense is primarily a result of higher weighted average interest rates on the term loans and revolving credit facility under our credit agreement (see Note 5 to the consolidated financial statements) which increased to 8.73% and 9.06%, respectively, at December 2000 as compared to 8.00% and 7.45%, respectively, at December 1999 resulting in increased interest expense. (See Liquidity and Capital Resources section of Management's Discussion and Analysis of Financial Condition and Results of Operations).

Liquidity and Capital Resources

Our net working capital position decreased \$69.1 million or 60.7% to \$44.7 million at December 2001 compared to \$113.8 million at December 2000. The decrease in net working capital is primarily a result of the classification in the current portion of long-term debt of amounts owed on the revolving credit facility (see Note 5 to the consolidated financial statements). On December 31, 2002, our \$100.0 million revolving credit facility terminates. As of December 2001, we have outstanding \$58.0 million under the revolving credit facility. We have begun discussions with our bank group regarding extending the revolving credit facility or, as an alternative, renegotiating the entire senior credit facility. Based on our current discussions, we believe that we will be able to successfully complete a senior credit arrangement which will provide sufficient capital for our business. However, because of changed economic conditions compared to market conditions in 1997 when our present senior credit facility was completed, we expect that any new

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facility will carry interest costs 75 to 100 basis points higher than our present facility. Based on the amounts outstanding at December 2001 under the senior credit facility, an increase of 75 to 100 basis points would result in an increase in annual interest expense of approximately \$1.4 million to \$1.8 million.

On November 1, 2001, we entered into a five-year accounts receivable sales agreement pursuant to which we and certain of our subsidiaries sell on an ongoing basis certain accounts receivable to CONMED Receivables Corporation, a wholly-owned special-purpose subsidiary of CONMED Corporation (see Note 1 to the consolidated financial statements). CRC may in turn sell up to an aggregate

\$50.0 million undivided percentage ownership interest in such receivables to a commercial paper conduit. As of December 2001, the undivided percentage ownership interest in receivables sold by CRC to a commercial paper conduit aggregated \$40.0 million, which has been accounted for as a sale and reflected in the balance sheet as a reduction in accounts receivable. We used the \$40.0 million in proceeds from the sale to repay a portion of our term loans under our credit facility (see Note 5 to the consolidated financial statements). The sale of accounts receivable is expected to enable us to lower our cost of capital by approximately \$.5 million annually by effectively accessing the commercial paper market.

Net cash provided by operations was \$77.1 million in 2001. Operating cash flow increased substantially in 2001 compared with 2000 and 1999 as a result of the sale of accounts receivable as noted above, which increased operating cash flows by \$40.0 million. Excluding the effects of the receivable sale, operating cash flow was \$37.1 million in 2001. Operating cash flow in 2001 was positively impacted primarily by depreciation, amortization and deferred income taxes. Operating cash flow in 2001 was negatively impacted primarily as a result of increases in inventory and accounts receivable (excluding the effects of the receivable sale) as a result of the second Imagyn acquisition and overall higher sales levels experienced in 2001. Net cash provided by operations was \$36.0 million in 2000. Operating cash flow in 2000 declined compared with \$37.4 million in 1999 primarily as a result of lower net income in 2000 as compared to 1999. Operating cash flow in 2000 was positively impacted primarily by depreciation, amortization and deferred income taxes. Operating cash flow in 2000 was negatively impacted primarily as a result of increased inventories and accounts receivable as a result of overall higher sales levels in 2000 than 1999. Net cash provided by operations was \$37.4 million in 1999. Operating cash flow in 1999 was positively impacted primarily by depreciation, amortization and deferred income taxes. Operating cash flow in 1999 was negatively impacted primarily as a result of increases in accounts receivable and inventories. The increase in accounts receivable and inventory was primarily related to the increase in sales compared with the prior year.

Capital expenditures for 2001, 2000 and 1999 amounted to \$14.4 million, \$14.1 million, and \$9.4 million, respectively. Net cash used by investing activities in 2000 also included \$6.0 million paid related to the Imagyn acquisition. Net cash used by investing activities in 1999 also included \$40.6 million paid related to the acquisition of the powered surgical instrument business from 3M Company in August 1999 (see Note 2 to the consolidated financial statements).

Financing activities in 2001 include \$11.0 million in borrowings under the revolving credit facility, \$36.4 million in scheduled payments on our term loans and \$40.0 million in additional payments on our term loans with the proceeds from the accounts receivable sale discussed above. Financing activities in 2000 include \$17.0 million in borrowings under the revolving credit facility and \$32.9 million in scheduled payments on our term loans. Financing activities during 1999 include a \$40.0 million term loan used to fund the acquisition of the powered surgical instrument business from 3M Company in August 1999 (see Note 2 to the consolidated

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financial statements), scheduled payments of \$23.1 million on our previously existing term loans and \$8.0 million in repayments on our revolving credit facility.

During 2001 we purchased the real estate partnerships which own the Largo, Florida property leased by our Linvatec subsidiary for an aggregate purchase price of \$22.7 million (see Note 2 to the consolidated financial statements). In connection with the acquisition, we assumed the existing debt on the property and financed the remainder with the seller (see Note 5 to the consolidated financial statements).

Assuming the successful renegotiation of the revolving credit facility discussed above, management believes that cash generated from operations, our current cash resources and funds available under our revolving credit facility will provide sufficient liquidity to ensure continued working capital for operations, debt service and funding of capital expenditures in the foreseeable future.

There were no capital lease obligations or unconditional purchase obligations as of December 2001. The following table summarizes our contractual obligations related to operating leases and long-term debt as of December 2001:

	2002	2003	(Amounts 2004	in thousar 2005	nds) 2006 	Thereafter
Long-term debt	\$73 , 429	\$43,364	\$36,749	\$35,181	\$1,943	\$145,263
Operating lease obligations	1,624	1,255	1,036	962	933	1,950
Total contractual cash obligations	\$75 , 053	\$44,619 =====	\$37 , 785	\$36,143 ======	\$ 2,876 ======	\$147 , 213

Included in long-term debt obligations in 2002 is \$58.0 million due under our revolving credit facility, which we believe we will successfully extend or renegotiate during 2002.

Foreign Operations

Our foreign operations are subject to special risks inherent in doing business outside the United States, including governmental instability, war and other international conflicts, civil and labor disturbances, requirements of local ownership, partial or total expropriation, nationalization, currency devaluation, foreign exchange controls and foreign laws and policies, each of which may limit the movement of assets or funds or result in the deprivation of contract rights or the taking of property without fair compensation.

Item 7A. Quantitative and Qualitative Disclosures About Market Risk

Our principal $\mbox{market risks involve}$ foreign $\mbox{currency}$ exchange \mbox{rates} and $\mbox{interest rates}$.

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We manufacture our products primarily in the United States and distribute our products throughout the world. As a result, our financial results could be significantly affected by factors such as changes in foreign currency exchange rates or weak economic conditions in foreign markets. As of December 2001, we have not entered into any forward foreign currency exchange contracts to hedge the effect of foreign currency exchange fluctuations. We have mitigated and will continue to mitigate our foreign currency exposure by transacting the majority of our foreign sales in United States dollars. During 2001, changes in foreign currency exchange rates reduced our sales and income before income taxes by approximately \$3.2 million. We will continue to monitor and evaluate our foreign currency exposure and the need to enter into a forward foreign currency exchange contract or other hedging arrangement.

Our exposure to market risk for changes in interest rates relates to our borrowings. We do not use derivative financial instruments for trading or other speculative purposes. Interest rate swaps, a form of derivative, are used to manage interest rate risk. Currently, we have entered into an interest rate swap with a \$50.0 million notional amount expiring in June 2003 which effectively converts \$50.0 million of the approximate \$125.0 million of floating rate borrowings under our credit facility into fixed rate borrowings with a base interest rate of 7.01%. If market interest rates for similar borrowings average 1% more in 2002 than they did in 2001, our interest expense, after considering the effects of our interest rate swap, would increase, and income before income taxes would decrease by \$1.8 million. Comparatively, if market interest rates averaged 1% less in 2002 than they did during 2001, our interest expense, after considering the effects of our interest rate swap, would decrease, and income before income taxes would increase by \$1.6 million. These amounts are determined by considering the impact of hypothetical interest rates on our borrowing cost and interest rate swap agreement and does not consider any actions by management to mitigate our exposure to such a change.

Our 2001 Financial Statements, together with the report thereon of PricewaterhouseCoopers LLP dated February 5, 2002, are included elsewhere herein.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosures $\,$

We have had no disagreements with $\mbox{PricewaterhouseCoopers LLP}$ that would be required to be reported under this Item 9.

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PART III

Item 10. Directors and Executive Officers of the Registrant

Information with respect to the Directors and Executive Officers is incorporated herein by reference to the sections captioned "Proposal One: Election of Directors" and "Directors, Executive Officers and Senior Officers" in CONMED Corporation's definitive Proxy Statement to be mailed on or about April 5, 2002 for the annual meeting of shareholders to be held on May 14, 2002.

Item 11. Executive Compensation

Information with respect to Executive Compensation is incorporated herein by reference to the sections captioned "Compensation of Executive Officers"," Stock Option Plans", "Pension Plans" and "Board of Directors Interlocks and Insider Participation; Certain Relationships and Related Transactions" in CONMED Corporation's definitive Proxy Statement to be mailed on or about April 5, 2002 for the annual meeting of shareholders to be held on May 14, 2002.

Item 12. Security Ownership of Certain Beneficial Owners and Management

Information with respect to Security Ownership of Certain Beneficial Owners and Management is incorporated herein by reference to the section captioned "Security Ownership of Certain Beneficial Owners and Management" in CONMED Corporation's definitive Proxy Statement to be mailed on or about April 5, 2002 for the annual meeting of shareholders to be held on May 14, 2002.

Item 13. Certain Relationships and Related Transactions

Information regarding certain relationships and related transactions is incorporated herein by reference to the section captioned "Board of Directors Interlocks and Insider Participation; Certain Relationships and Related Transactions" in CONMED Corporation's definitive Proxy Statement to be mailed on or about April 5, 2002 for the annual meeting of shareholders to be held on May 14, 2002.

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PART IV

Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

Index to Financial Statements

(a)(1)	List of Financial Statements	Form	10-K	Page
	Report of Independent Accountants		F-	-1
	Consolidated Balance Sheets at December 2000 and 2001		F-	-2
	Consolidated Statements of Income for the Years Ended December 1999, 2000 and 2001		F-	-3
	Consolidated Statements of Shareholders' Equity for the Years Ended December		F-	- 4

1999, 2000 and 2001

Consolidated Statements of Cash Flows for F-6 the Years Ended December 1999, 2000 and 2001

Notes to Consolidated Financial Statements F-8

(2) List of Financial Statement Schedules

Valuation and Qualifying Accounts (Schedule F-30 VIII) \qquad

All other schedules have been omitted because they are not applicable, or the required information is shown in the financial statements or notes thereto.

(3) List of Exhibits

The exhibits listed on the accompanying Exhibit Index on page 35 below are filed as part of this Form 10-K.

(b) Reports on Form 8-K

None

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SIGNATURES

Pursuant to the requirements of Section 13 or $15\,(d)$ of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on the date indicated below.

CONMED CORPORATION

March 27, 2002

By: /s/ Eugene R. Corasanti

Eugene R. Corasanti

(Chairman of the Board, Chief Executive Officer)

Pursuant to the requirements of the Securities Act of 1934, this report has been signed below by the following persons on behalf of the registrants and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ EUGENE R. CORASANTI Eugene R. Corasanti	Chairman of the Board Chief Executive Officer and Director	March 27, 2002
/s/ ROBERT D. SHALLISH, JR Robert D. Shallish, Jr.	Vice President-Finance and Chief Financial Officer (Principal Financial Officer)	March 27, 2002
/s/ JOSEPH J. CORASANTI Joseph J. Corasanti	President, Chief Operating Officer and Director	March 27, 2002
/s/ LUKE A. POMILIO Luke A. Pomilio	Vice President Corporate Controller (Principal Accounting Officer)	March 27, 2002

/s/ BRUCE F. DANIELS		
Bruce F. Daniels	Director	March 27, 2002
/s/ ROBERT E. REMMELL		
Robert E. Remmell	Director	March 27, 2002
/s/ WILLIAM D. MATTHEWS		
William D. Matthews	Director	March 27, 2002
/s/ STUART J. SCHWARTZ		
Stuart J. Schwartz	Director	March 27, 2002
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Exhibit Index

	BANIDIC INGEX
Exhibit No.	Description of Instrument
2.1	The Asset Purchase Agreement, dated June 29, 1999 by and between Linvatec Corporation and Minnesota Mining and Manufacturing Company, as amended by an amendment dated August 11, 1999 incorporated herein by reference to Exhibit 10.1 of our report on Form 10-Q filed on August 13, 1999.
2.2	The Asset Purchase Agreement, dated as of June 11, 2001 by and between CONMED Corporation and Imagyn Medical, Inc. et al incorporated herein by reference to Exhibit 10.1 of our report on Form 10-Q filed on August 13, 2001.
2.3	The Agreement of Purchase and Sale, dated as of February 5, 2001 by and between Linvatec Corporation and Largo Lakes, I, II and IV, Inc., et al incorporated herein by reference to Exhibit 10.2 of our report on Form 10-Q filed on August 13, 2001.
2.4	The Purchase and Sale Agreement dated November 1, 2001 among CONMED Corporation, et al and CONMED Receivables Corporation incorporated herein by reference to Exhibit 10.2 of our report on Form 10-Q filed on November 14, 2001.
2.5	The Receivables Purchase Agreement dated November 1, 2001 among CONMED Receivables Corporation, Blue Keel Funding, LLC and Fleet National Bank incorporated herein by reference to Exhibit 10.2 of our report on Form 10-Q filed on November 14, 2001.
3.1	Amended and Restated By-Laws, as adopted by the Board of Directors on December 26, 1990 incorporated herein by reference to the exhibit in our Current Report on Form 8-K, dated March 7, 1991 (File No. 0-16093).
3.2	1999 Amendment to Certificate of Incorporation and Restated Certificate of Incorporation of CONMED Corporation incorporated herein by reference to our Annual Report on Form 10-K for the year ended December 31, 1999.
4.1	See Exhibit 3.1.
4.2	See Exhibit 3.2.
4.3	Amended and Restated Credit Agreement, dated August 11, 1999, among CONMED Corporation and the several banks and other

financial institutions or entities from time to time parties thereto, incorporated herein by reference to Exhibit 10.2 of our report on Form 10-Q filed on August 13, 1999.

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Exhibit	
No.	Description of Instrument
4.4	Guarantee and Collateral Agreement, dated December 31, 1997, made by CONMED Corporation and certain of its subsidiaries in favor of The Chase Manhattan Bank incorporated herein by reference to Exhibit 10.2 in our Current Report on Form 8-K filed on January 8, 1998.
4.5	Indenture, dated as of March 5, 1998, by and among CONMED Corporation, the Subsidiary Guarantors named therein and First Union National Bank, as Trustee incorporated by reference to the exhibit in our Registration Statement on Form S-8 filed on March 26, 1998 (File No. 333-48693).
4.6	Acknowledgement and Consent, dated August 11, 1999, among CONMED Corporation and each of its subsidiaries incorporated herein by reference to Exhibit 10.3 of our report on Form 10-Q filed on August 13, 1999.
10.1	Employment Agreement between the Company and Eugene R. Corasanti, dated December 16, 1996 incorporated herein by reference to the exhibit in our Annual Report on Form 10-K for the year ended December 31, 1996.
10.2	Amended and Restated Employee Stock Option Plan (including form of Stock Option Agreement) incorporated herein by reference to the exhibit in our Annual Report on Form 10-K for the year ended December 25, 1992 and incorporated herein by reference to the exhibit in our Annual Report on Form 10-K for the year ended December 31, 1996.
10.3 (a)	Eugene R. Corasanti disability income plans with Northwestern Mutual Life Insurance Company, dated January 14, 1980 and March 7, 1981 policy specification sheets incorporated herein by reference to Exhibit 10.0(a) of our Registration Statement on Form S-2 (File No. 33-40455).
(b)	William W. Abraham disability income plan with Northwestern Mutual Life Insurance Company, dated March 24, 1981 policy specification sheet incorporated herein by reference to Exhibit 10.0(b) of our Registration Statement on Form S-2 (File No. 33-40455).
(c)	Eugene R. Corasanti life insurance plan with Northwestern Mutual Life Insurance Company, dated October 6, 1979 policy specification sheet incorporated herein by reference to Exhibit 10.0(c) of our Registration Statement on Form S-2 (File No. 33-40455).
10.4	Eugene R. Corasanti life insurance plans with Northwestern Mutual Life Insurance Company dated August 25, 1991 Statements of Policy Cost and Benefit Information, Benefits and Premiums, Assignment of Life Insurance Policy as Collateral incorporated herein by reference to our Annual Report on Form 10-K for the year ended December 27, 1991.
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Exhibit No.	Description of Instrument

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10.5	1992 Stock Option Plan (including form of Stock Option
	Agreement) incorporated herein by reference to the exhibit in

	1992.
10.6	Stock Option Plan for Non-Employee Directors of CONMED Corporation incorporated by reference to our Annual Report on Form 10-K for the year ended December 31, 1996.
10.7	Amendment to 1992 Stock Option Plan incorporated by reference to our Annual Report on Form $10-K$ for the year ended December 31, 1996.
10.8	CONMED Corporation 1999 Long-Term Incentive Plan incorporated by reference to the Definitive Proxy Statement for the 1999 annual meeting as filed on April 16, 1999.
10.9	Employment Agreement between the Company and Joseph J. Corasanti, dated May 2, 2000 incorporated herein by reference to the exhibit in our Annual Report on Form 10-K for the year ended December 31, 2000.
10.10	Amendment to December 16, 1996 Employment Agreement between the Company and Eugene R. Corasanti, dated March 7, 2002.
12	Statement re: Computation of Ratios of Earnings to Fixed Charges.
21	Subsidiaries of the Registrant.
23	Consent, dated March 27, 2002, of PricewaterhouseCoopers LLP,

our Annual Report on Form 10-K for the year ended December 25,

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independent auditors for CONMED Corporation.

REPORT OF INDEPENDENT ACCOUNTANTS

To the Board of Directors and Shareholders of CONMED Corporation

In our opinion, the consolidated financial statements listed in the index appearing under Item 14 (a)(1) on Page 33 present fairly, in all material respects, the financial position of CONMED Corporation and its subsidiaries at December 31, 2001 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001, in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 14 (a)(2) on Page 33 presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. These financial statements and the financial statement schedule are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements and the financial statement schedule based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

December 2000 and 2001 (In thousands except share amounts)

	2000	2001
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 3,470	\$ 1,402
accounts of \$1,479 in 2000 and \$1,553 in 2001	78,626	51,188
Inventories	104,612	107,390
Deferred income taxes	1,761	1,105
Prepaid expenses and other current assets	3,562	3,464
Total current assets	192,031	164,549
Property, plant and equipment, net	62,450	91,026
Goodwill, net	225,801	251,140
Other intangible assets, net	195,008	189,752
Other assets	4,281	5,141
Total accots	\$ 679,571	\$ 701,608
Total assets	\$ 679 , 571	\$ 701 , 000
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Current portion of long-term debt	\$ 36,068	\$ 73,429
Accounts payable	20,350	19,877
Accrued compensation	9,913	11,863
Income taxes payable	1,979	2,507
Accrued interest	5,130	4,954
Other current liabilities	4,836	7,207
Total current liabilities	78 , 276	119,837
Long-term debt	342,680	262,500
Deferred income taxes	12,154	18,655
Other long-term liabilities	15,858	16,982
•		
Total liabilities	448,968	417,974
Shareholders' equity:		
Preferred stock, par value \$.01 per share; authorized		
500,000 shares, none outstanding		
outstanding in 2000 and 2001, respectively	230	253
Paid-in capital	127,985	160,757
Retained earnings	103,834	128,240
Accumulated other comprehensive loss	(1,027)	(5,197)
Less 37,500 shares of common stock in treasury, at cost	(419)	(419)
Total shareholders' equity	230,603	283,634
Total liabilities and shareholders'equity	\$ 679,571	\$ 701,608
<u> </u>		=======

See notes to consolidated financial statements.

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CONMED CORPORATION CONSOLIDATED STATEMENTS OF INCOME Years Ended December 1999, 2000 and 2001 (In thousands except per share amounts)

Net sales	\$376 , 226	\$395 , 873	•
Cost of sales	178,480	188,223	204,374
Selling and administrative expense	110,842	128,316	140,560
Research and development expense	12,108	14,870	14,830
	301,430	331,409	359 , 764
Income from operations	74,796	64,464	68,958
Interest expense, net	32,360	34,286	30,824
Income before income taxes	42,436	30,178	38,134
Provision for income taxes	15 , 277	10,864	
Net income	\$ 27,159	\$ 19,314	\$ 24.406
		======	
Per share data:			
Net income			
Basic		\$.84	
Diluted	1.17	.83	1.00

See notes to consolidated financial statements.

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CONMED CORPORATION CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY Years Ended December 1999, 2000 and 2001 (In thousands)

	Common Stock			Accumulated Other			
	Shares	Amount	Paid-in Capital	Retained Earnings	Comprehensive Income (Loss)	Treasury Stock	Shareholders' Equity
Balance at December 1998	22,775	\$228	\$124,963	\$57,361	\$35	\$ (419)	\$182,168
Exercise of stock options	182	2	1,610				1,612
Tax benefit arising from exercise of stock options			744				744
Comprehensive income:							
Foreign currency translation adjustments					(422)		
Net income				27,159			
Total comprehensive income							26,737
Balance at December 1999	22,957	230	127,317	84,520	(387)	(419)	211,261
Exercise of stock options	72		449				449
Tax benefit arising from exercise of stock options			219				219
Comprehensive income:							
Foreign currency translation adjustments					(640)		
Net income				19,314			
Total comprehensive income							18,674

(continued) See notes to consolidated financial statements.

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CONMED CORPORATION CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY Years Ended December 1999, 2000 and 2001 (In thousands)

	Common Stock				Accumulated Other		
			Paid-in Retained		Comprehensive	Treasury	Shareholders'
	Shares	Amount	Capital	-	Income (Loss)		Equity
Exercise of stock options	259	3	1,827				1,830
Tax benefit arising from exercise of stock options			604				604
Stock issued in connection with business acquisitions	1,974	20	30,341				30,361
Comprehensive income:							
Foreign currency translation adjustments					(1,142)		
Cash flow hedging (net of income tax benefit of \$1,106)					(1,966)		
Minimum pension liability (net of income tax benefit of \$597)					(1,062)		
Net income				24,406			
Total comprehensive income							20,236
Balance at December 2001	25,262	\$ 253 =====	\$160,757	\$128,240	\$(5,197) =====	\$ (419) =====	\$283,634

See notes to consolidated financial statements.

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CONMED CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended December 1999, 2000 and 2001 (In thousands)

	1999	2000	2001
Cash flows from operating activities: Net income	\$ 27 , 159	\$ 19,314 	\$ 24 , 406
Adjustments to reconcile net income			
to net cash provided by operations: Depreciation	9,207 17,084 8,978	9,434 20,053 7,974	9,055 21,093 8,562
receivable	 (9,192) (9,086)	, ,	
assets	(799) (3 , 060)	1,811 3,824	46 (516)

Income taxes payable Income tax benefit of stock	1,242	2,295	(281)
option exercises	744	219	604
Accrued compensation	(7)	255	1,950
Accrued interest	(1,481)	542	(290)
Other assets/liabilities, net	(3,348)	(9 , 570)	(10,737)
	10,282	16 , 636	52,743
Net cash provided by operations	37,441	35 , 950	77,149
Cash flows from investing activities:			
Payments related to business acquisitions Purchases of property, plant and	(40,585)	(6,042)	
equipment	(9 , 352)	(14,050)	(14,443)
Net cash used by investing activities	(49,937)	(20,092)	(14,443)
Cash flows from financing activities:			
Proceeds of long-term debt Borrowings (repayments) under revolving	40,900		
credit facility	(8,000)	17,000	11,000
Proceeds from issuance of common stock Payments related to issuance of long-	1,612	449	1,830
term debt	(661)		
Payments on long-term debt	(23,103)	(32,921)	(76,423)
Net cash provided (used) by financing			
activities	10,748	(15,472)	(63,593)

(continued)

See notes to consolidated financial statements.

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	1999	2000	2001
Effect of exchange rate changes on cash and cash equivalents	(411)	(663)	(1,181)
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning	(2,159)	(277)	(2,068)
of year	5 , 906	3,747	3,470
Cash and cash equivalents at end of year	\$ 3,747	\$ 3,470	\$ 1,402
	======	======	======
Supplemental disclosures of cash flow information: Cash paid during the year for:			
Interest	\$32,662	\$33 , 788	\$31,135
Income taxes	4,502	4,141	2,098

Supplemental disclosures of non-cash investing and financing activities:

As more fully described in Note 2, we acquired a business in 2001 through the exchange of 1,950,000 shares of our common stock valued at \$29.9\$ million.

As more fully described in Note 2, we acquired certain property in 2001 through the assumption of approximately \$22.7\$ million of debt and accrued interest.

See notes to consolidated financial statements.

CONMED CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1 Operations and Significant Accounting Policies

Organization and operations

The consolidated financial statements include the accounts of CONMED Corporation and its subsidiaries ("CONMED", the "Company", "we" or "us"). All intercompany accounts and transactions have been eliminated. CONMED Corporation is a medical technology company specializing in instruments, implants and video equipment for arthroscopic sports medicine, and powered surgical instruments (drills and saws), for orthopaedic, ENT, neuro-surgery and other surgical specialties. We are also a leading developer, manufacturer and supplier of advanced medical devices, including RF electrosurgery systems used routinely to cut and cauterize tissue in nearly all types of surgical procedures worldwide, endoscopy products such as trocars, clip appliers, scissors and surgical staplers, and a full line of ECG electrodes for heart monitoring and other patient care products. Our products are used in a variety of clinical settings, such as operating rooms, surgery centers, physicians' offices and critical care areas of hospitals.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash equivalents

We consider all highly liquid investments with an original maturity of three months or less to be cash equivalents.

Accounts receivable sale

On November 1, 2001, we entered into a five-year accounts receivable sales agreement pursuant to which we and certain of our subsidiaries sell on an ongoing basis certain accounts receivable to CONMED Receivables Corporation ("CRC"), a wholly-owned special-purpose subsidiary of CONMED Corporation. CRC may in turn sell up to an aggregate \$50.0 million undivided percentage ownership interest in such receivables to a commercial paper conduit (the "purchaser"). For receivables which have been sold, CONMED Corporation and its subsidiaries retain collection and administrative responsibilities as agent for the purchaser. As of December 2001, the undivided percentage ownership interest in receivables sold by CRC to a commercial paper conduit aggregated \$40.0 million, which has been accounted for as a sale and reflected in the balance sheet as a reduction in accounts receivable. We used the initial \$40.0 million in proceeds from the sale of accounts receivable to repay a portion of our loans under our credit facility. Expenses associated with the sale of accounts receivable, including the purchaser's financing cost of issuing commercial paper, were \$.2 million in 2001.

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There are certain statistical ratios which must be maintained relating to the pool of receivables in order to continue selling to the purchaser. Management believes that additional accounts receivable arising in the normal course of business will be of sufficient quality and quantity to qualify for sale under the accounts receivable sales agreement. In the event that new accounts receivable arising in the normal course of business do not qualify for sale, then collections on sold receivables will flow to the purchaser rather than being used to fund new receivable purchases. If this were to occur, we would need to access an alternate source of working capital.

Inventories are stated at the lower of cost or market, cost being determined on the first-in, first-out basis.

Property, plant and equipment

Property, plant and equipment are stated at cost and depreciated using the straight-line method over the following estimated useful lives:

Building and improvements 40 years

Leasehold improvements Remaining life of lease

Machinery and equipment 2 to 15 years

Goodwill and other intangible assets

Goodwill represents the excess of purchase price over fair value of identifiable net assets of acquired businesses. Other intangible assets primarily represent allocations of purchase price of acquired businesses. Goodwill and other intangible assets have been amortized over periods ranging from 5 to 40 years. Because of our history of growth through acquisitions, goodwill and other intangible assets comprise a substantial portion (62.8% at December 2001) of our total assets.

In June 2001, the Financial Accounting Standards Board approved Statement of Financial Accounting Standards No. 142 "Goodwill and Other Intangible Assets" ("SFAS 142"). We adopted SFAS 142 effective January 1, 2002. Under this standard, amortization of goodwill and certain intangibles, including certain intangibles recorded as a result of past business combinations, is to be discontinued upon adoption of SFAS 142. In addition, goodwill and certain intangibles recorded as a result of business combinations completed during the six-month period ending December 2001 have not been amortized. All goodwill and intangible assets are being tested for impairment in accordance with the provisions of SFAS 142. No impairment losses are expected to be recognized as a result of the tests. While we are still assessing the effect of the adoption of SFAS 142, management believes that had SFAS 142 been in effect during 2001, net income would have increased by approximately \$5.5 million or \$.22 per share.

Accumulated amortization of goodwill amounted to \$23,340,000 and \$29,941,000 at December 2000 and 2001, respectively. Other intangible assets are comprised of the following (in thousands):

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	2000	2001
Customer relationships	\$ 96,712 95,715 31,479	\$ 96,712 95,715 35,465
	223,906	227,892
Less: Accumulated amortization	(28,898)	(38,140)
Other intangible assets, net	\$ 195,008 ======	\$ 189,752

Derivative financial instruments

We do not trade in derivative securities. We do use interest rate swaps to manage the interest risk associated with our variable rate debt. We accounted for our interest rate swaps on the accrual method at December 2000, whereby the net interest receivable or payable is recognized on a periodic basis and included as a component of interest expense.

Effective January 1, 2001, we adopted Statement of Financial Accounting Standard No. 133, Accounting for Derivative Instruments and Hedging Activities, ("SFAS 133"). SFAS 133 requires that derivatives be recorded on the balance sheet as assets or liabilities, measured at fair value. Gains or losses resulting from the changes in the values of the derivatives are accounted for depending on whether the derivative qualifies for hedge accounting. Upon

adoption of SFAS 133, we recorded a net-of-tax cumulative-effect-type loss adjustment of \$971,000 in accumulated other comprehensive income to recognize at fair value an interest rate swap which we have designated as a cash-flow hedge and which effectively converts \$50,000,000 of LIBOR-based floating rate debt under our credit facility into fixed rate debt with a base interest rate of 7.01%. Including the cumulative effect loss adjustment related to the adoption of SFAS 133, total gross holding losses during 2001 related to the interest rate swap aggregated \$4,415,000 before income taxes, of which \$1,343,000, before income taxes, has been reclassified and included in net income. Management estimates approximately \$2,000,000, before income taxes, of gross holding losses will be reclassified and included in net income in 2002.

Fair value of financial instruments

The fair values of cash and cash equivalents, accounts receivable, accounts payable, and interest rate swaps approximates their carrying amount. The estimated fair values and carrying amounts of long-term debt are as follows (in thousands):

	2000		2001	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Long-term debt (including current maturities)	\$(378 , 748)	\$(352 , 748)	\$ (335,929)	\$(338 , 529)

Fair values were determined from quoted market prices or discounted cash flow analysis.

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Translation of foreign currency financial statements

Assets and liabilities of foreign subsidiaries have been translated into United States dollars at the applicable rates of exchange in effect at the end of the period reported. Revenues and expenses have been translated at the applicable weighted average rates of exchange in effect during the period reported. Translation adjustments are reflected in accumulated other comprehensive income (loss). Any transaction gains and losses are included in net income.

Revenue recognition

Revenue is recognized in accordance with agreed upon sales terms. Amounts billed to customers related to shipping and handling are included in net sales. Shipping and handling costs were \$9,450,000, \$8,125,000 and \$8,559,000 for the years ended December 1999, 2000 and 2001, respectively, and are included in selling and administrative expense. We sell to a diversified base of customers around the world and, therefore, believe there is no material concentration of credit risk. We assess the risk of loss on accounts receivable and adjust the allowance for doubtful accounts based on this risk assessment. Historically, losses on accounts receivable have not been material. Management believes the allowance for doubtful accounts of \$1,553,000 at December 2001 is adequate to provide for any potential losses from accounts receivable.

Earnings per share

Basic earnings per share ("EPS") is computed based on the weighted average number of common shares outstanding for the period. Diluted EPS gives effect to all dilutive potential shares outstanding (i.e., options and warrants) during the period. The following is a reconciliation of the weighted average shares used in the calculation of basic and diluted EPS (in thousands):

1999	2000	2001

(weighted average shares outstanding)	22,862	22,967	24,045
Effect of dilutive potential securities	283	304	356
Shares used in the calculation of diluted EPS .	23,145	23,271	24,401
	======	======	======

The shares used in the calculation of diluted EPS exclude warrants and options to purchase shares where the exercise price was greater than the average market price of common shares for the year. Such shares aggregated 1,989,000,3,396,000 and 2,842,000 at December 1999, 2000 and 2001, respectively.

Reclassifications

Certain prior year amounts have been reclassified to conform with the presentation used in 2001.

Note 2 Business Acquisitions

On August 11, 1999, we purchased certain assets of the powered surgical instrument business of 3M Company (the "Powered Instrument acquisition") for a

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purchase price of \$40.0 million. The purchase price was funded through borrowings under our credit facility (Note 5). The Powered Instrument acquisition was accounted for using the purchase method in which the results of operations of the acquired business are included in our consolidated results from the date of acquisition. The acquired products, with annual revenues of approximately \$20.0 million, complement our existing powered surgical instrument business. Goodwill associated with the Powered Instrument acquisition aggregated approximately \$34.0 million and is being amortized on a straight-line basis over a 40-year period. In connection with the Powered Instrument acquisition, we increased the acquired value of inventory by \$1.6 million. This inventory was sold during the quarter ended September 1999 resulting in a non-recurring adjustment to increase cost of sales during 1999 by \$1.6 million. As a result of the adoption of SFAS 142, amortization of goodwill associated with the Powered Instrument acquisition has been discontinued effective January 1, 2002 (Note 1).

On November 20, 2000 we acquired certain assets of the disposable minimally invasive surgical business of Imagyn Medical Technologies, Inc. (the "Imagyn acquisition") for a purchase price of \$6.0 million. The Imagyn acquisition was accounted for using the purchase method in which the results of operations of the acquired business are included in our consolidated results from the date of acquisition. The acquisition was funded through borrowings under our revolving credit facility (Note 5). The acquired products, with annual sales of approximately \$5.0 million, complement our existing minimally invasive surgical products business. Goodwill associated with the Imagyn acquisition aggregated approximately \$4.8 million and is being amortized on a straight-line basis over a 40-year period. The Imagyn acquisition did not have a material effect on earnings per share in the year ended December 2000. As a result of the adoption of SFAS 142, amortization of goodwill associated with the Imagyn acquisition has been discontinued effective January 1, 2002 (Note 1).

On June 11, 2001, we reached a definitive agreement to acquire the remaining assets of the minimally invasive surgical business of Imagyn Medical Technologies, Inc. that we did not acquire in November 2000 (the "second Imagyn acquisition"). The results of operations of the acquired business are included in our consolidated results from July 6, 2001, the date of acquisition. The new products, with expected annual revenues of \$18.0 to \$20.0 million, complement our existing minimally invasive surgical products business. Under the terms of the acquisition agreement, we issued Imagyn 1,950,000 shares of CONMED common stock, valuing the transaction at \$29.9 million based on the average market price of our common stock over the 2-day period before and after the terms of the acquisition were agreed to and announced. Goodwill associated with the second Imagyn acquisition aggregated approximately \$26.7 million. In accordance with the transition provisions of SFAS 142, this goodwill has not been amortized. As discussed in Note 11, during the third and fourth quarters of 2001 we incurred certain nonrecurring costs aggregating approximately \$1.5 million in connection with the second Imagyn acquisition which are included in cost of sales. The second Imagyn acquisition did not have a material effect on earnings

per share in the year ended December 2001.

On August 3, 2001, we purchased the real estate partnerships which own the Largo, Florida property leased by our Linvatec subsidiary for an aggregate purchase price of \$22.7 million (the "Largo acquisition"). In connection with the acquisition, we assumed the existing debt on the property and financed the remainder with the seller (Note 5).

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Note 3 Inventories

The components of inventory are as follows (in thousands):

	2000	2001
Raw materials	\$ 38,278	\$ 38,101
Work in process	12,612	11,921
Finished goods	53,722	57,368
	\$104,612	\$107,390
	=======	======

Note 4 Property, Plant and Equipment

Details of property, plant and equipment are as follows (in thousands):

	2000	2001
Land Building and improvements Machinery and equipment Construction in progress	\$ 1,511 27,686 63,970 12,283	\$ 4,004 67,951 68,284 1,955
Less: Accumulated depreciation	105,450 (43,000) 	142,194 (51,168) \$ 91,026
	=======	=======

We lease various manufacturing and office facilities and equipment under operating leases. Rental expense on these operating leases was approximately \$2,935,000, \$3,376,000 and \$2,756,000 for the years ended December 1999, 2000 and 2001, respectively. The aggregate future minimum lease commitments for operating leases at December 2001 are as follows:

Year ending December (in thousands):

2002	 \$ 1,624
2003	 1,255
2004	 1,036
2005	 962
2006	 933
hereafter	 1,950

Note 5 Long Term Debt

We have a credit agreement with several banks providing for a \$490,000,000 senior credit facility. The senior credit facility is comprised of four sub-facilities: (i) a \$210,000,000 five-year term loan with quarterly principal repayments; (ii) a \$140,000,000 seven-year term loan with quarterly principal repayments; (iii) a \$40,000,000 six-year term loan with quarterly principal

repayments; and (iv) a \$100,000,000 revolving credit facility. The revolving credit facility expires on December 30, 2002 and therefore has been classified in the current portion of long-term debt; it is expected to be renegotiated during 2002. During the commitment period, we are obligated to pay a fee of .375% per annum on the unused portion of the revolving credit facility. As of December 2001, we had \$13,300,000, \$77,220,000, \$34,340,000 and \$58,000,000 outstanding under the five-year term loan, the seven-year term loan, the six year term loan and the revolving credit facility, respectively.

The borrowings under the senior credit facility carry interest rates based on a spread over LIBOR or an alternative base interest rate. The covenants of the senior credit facility provide for increases and decreases to this interest rate spread based on our operating results. Additionally, certain events of default under the credit facility limit interest rate options available to us. The weighted average interest rates at December 2001 under the five-year term loan, the seven-year term loan, the six year term loan and the revolving credit facility, were 4.00%, 4.43%, 4.60% and 3.93%, respectively.

The term debt and revolving credit facility are collateralized by substantially all of our personal property and assets, except for our accounts receivable and related rights which are pledged in connection with the accounts receivable sales agreement discussed in Note 1. The agreement contains covenants and restrictions which, among other things, require maintenance of certain working capital levels and financial ratios, prohibit dividend payments and restrict the incurrence of certain indebtedness and other activities, including acquisitions and dispositions. We are also required to make mandatory prepayments from net cash proceeds from any issue of equity and asset sales. Mandatory prepayments are to be applied first to the prepayment of the term loans and then to reduce borrowings under the revolving credit facility.

The debt assumed in connection with the Largo acquisition (Note 2), consists of a note bearing interest at 7.50% per annum with semiannual payments of principal and interest through June 2009 (the "Class A note"); and a note bearing interest at 8.25% per annum compounded semiannually through June 2009, after which semiannual payments of principal and interest will commence, continuing through June 2019 (the "Class C note"). Additionally, there is a seller-financed note which bears interest at 6.50% per annum with monthly payments of principal and interest through July 2013 (the "Seller note"). The principal balances assumed on the Class A note, Class C note and Seller note aggregate \$12,185,000, \$6,191,000 and \$4,228,000, respectively, at the date of acquisition. The principal balances outstanding related to the Largo acquisition, aggregated \$11,724,000, \$6,402,000 and \$4,157,000, at December 2001 on the Class A note, Class C note and Seller note respectively. The Largo acquisition related debt is collateralized by, among other things, recorded and unrecorded mortgage liens on the Largo property.

We have \$130,000,000 of 9% Senior Subordinated Notes (the "Notes") outstanding. The Notes mature on March 15, 2008, unless previously redeemed by us. Interest on the Notes is payable semi-annually on March 15 and September 15 of each year. The Notes are redeemable for cash at anytime on or after March 15, 2003, at our option, in whole or in part, at the redemption prices set forth therein, plus accrued and unpaid interest to the date of redemption.

As discussed in Note 1, we use an interest rate swap, a form of derivative financial instrument, to manage interest rate risk. We have designated as a cash-flow hedge, an interest rate swap which effectively converts \$50,000,000 of LIBOR-based floating rate debt under our senior credit facility into fixed rate debt with a base interest rate of 7.01%. The interest rate swap expires in

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June 2003 and is included in liabilities on the balance sheet with a fair value approximating \$3,072,000.

Excluding the revolving credit facility which expires and is expected to be renegotiated in 2002, the scheduled maturities of long-term debt outstanding at December 2001 are as follows:

Year ending December (in thousands):

2002	• • • • • • • • • • • • • • • • • • • •	\$ 15,429
2003		43,364
2004		36,749
2005		35,181
2006		1,943
Thereafter		145,263

Note 6 Income Taxes

The provision for income taxes consists of the following (in thousands):

	1999	2000	2001
Current tax expense:			
Federal	\$ 5,027	\$ 1,634	\$ 3,565
State	350	300	400
Foreign	922	956	1,201
	6,299	2,890	5,166
Deferred income tax expense	8,978	7,974	8,562
Provision for income taxes	\$15 , 277	\$10,864	\$13,728
	======	======	======

A reconciliation between income taxes computed at the statutory federal rate and the provision for income taxes follows (in thousands):

	1999	2000	2001
Tax provision at statutory rate based on income before income taxes and extraordinary item	\$14,853	\$10,562	\$13,347
Foreign sales corporation	(543)	(725)	(894)
State taxes	257	180	270
Nondeductible intangible amortization	320	321	320
Other nondeductible permanent differences .	270	200	220
Other, net	120	326	465
	\$15 , 277	\$10,864 ======	\$13 , 728

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The tax effects of the significant temporary differences which comprise the deferred tax assets and liabilities at December 2000 and 2001 are as follows (in thousands):

	20	000	2	2001
Assets:				
Receivables	\$	138	\$	225
Inventory		1,115		870
Deferred compensation		761		943

Employee benefits	221	428
Deferred rent	570	
Additional minimum pension liability		597
Interest rate swap		1,106
Other	1,011	164
Net operating losses of acquired subsidiary	3,834	3,410
Valuation allowance for deferred tax assets	(3,834)	(3,410)
	3,816	4,333
Liabilities:		
Goodwill and intangible assets	11,559	17,757
Depreciation	2,650	4,126
	14,209	21,883
Net liability	\$(10,393)	\$(17,550)
<u> </u>	=======	=======

Net operating losses related to an acquisition are subject to certain limitations and expire over the period 2008 to 2010. Management has established a valuation allowance of \$3,410,000 to reflect the uncertainty of realizing the benefit of certain of these carryforwards.

Note 7 Shareholders Equity

The shareholders have authorized 500,000 shares of preferred stock, par value \$.01 per share, which may be issued in one or more series by the Board of Directors without further action by the shareholders. As of December 2001, no preferred stock had been issued.

On August 8, 2001, our Board of Directors declared a three-for-two split of our common stock to be effected in the form of a common stock dividend. This dividend was payable on September 7, 2001 to shareholders of record on August 21, 2001. Accordingly, common stock, the number of shares outstanding, earnings per share, incentive stock option activity and the number of shares used in the calculation of earnings per share have all been restated to retroactively reflect the split.

In connection with the 1997 acquisition of Linvatec Corporation, we issued to Bristol-Myers Squibb Company a ten-year warrant to purchase 1.5 million shares of our common stock at a price of \$22.82 per share.

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We have reserved shares of common stock for issuance to employees and directors under four stock option plans (the "Plans"). The exercise price on all outstanding options is equal to the quoted fair market value of the stock at the date of grant. Stock options are non-transferable other than on death and generally become exercisable over a five year period from date of grant and expire ten years from date of grant.

The following is a summary of incentive stock option activity under the Plans (in thousands, except per share amounts):

	Number of Shares	Weighted- Average Exercise Price
Outstanding at December 1998	2,250 602 (14) (182)	\$ 11.93 19.75 15.27 8.88

Outstanding at December 1999 Granted during 2000 Forfeited Exercised	2,656 684 (209) (72)	13.96 14.05 17.20 6.23
Outstanding at December 2000 Granted during 2001 Forfeited Exercised	3,059 709 (75) (259)	13.91 15.59 18.86 7.07
Outstanding at December 2001	3,434	\$ 14.69 ======
Exercisable: December 1999 December 2000 December 2001	1,418 1,674 1,954	\$ 10.89 12.31 13.59

				Stock	
			Weighted	Options	Weighted
	Stock Options	Weighted	Average	Exercisable	Average
Range of	Outstanding at	Average Remaining	Exercise	at December	Exercise
Exercise Prices	December 2001	Life (Years)	Price	2001	Price
Less than \$5.00	42,000	1.6	\$ 3.57	42,000	\$ 3.57
	,			,	
\$5.00 to \$7.50	392,000	1.5	7.05	392,000	7.05
\$7.50 to \$10.00	287,000	7.8	9.01	224,000	8.97
\$10.00 to \$15.00	905,000	8.0	13.83	287,000	13.25
\$15.00 to \$17.50	1,000,000	6.6	16.36	638,000	16.34
\$17.50 to \$20.00	471,000	7.6	19.05	222,000	19.31
\$20.00 to \$23.00	337,000	7.4	21.07	149,000	20.87

Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" ("SFAS 123") defines a fair value based method of accounting for an employee stock option whereby compensation cost is measured at the grant date based on the fair value of the award and is recognized over the service

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period. A company may elect to adopt SFAS 123 or elect to continue accounting for its stock option or similar equity awards using the method of accounting prescribed by Accounting Principles Board Opinion ("APB") No. 25, "Accounting for Stock Issued to Employees", where compensation cost is measured at the date of grant based on the excess of the market value of the underlying stock over the exercise price. We have elected to continue to account for our stock-based compensation plans under the provisions of APB No. 25. No compensation expense has been recognized in the accompanying financial statements relative to our stock option plans.

Pro forma information regarding net income and earnings per share is required by SFAS 123 and has been determined as if we had accounted for our employee stock options under the fair value method of that statement. The weighted average fair value of options granted in 1999, 2000 and 2001 was \$8.85, \$8.55 and \$7.39, respectively. The fair value of these options was estimated at the date of grant using a Black-Scholes options pricing model with the following weighted-average assumptions for options granted in 1999, 2000 and 2001, respectively: Risk-free interest rates of 6.46%, 5.06% and 4.38%; volatility factors of the expected market price of the Company's common stock of 39.23%, 68.01% and 48.04%; a weighted-average expected life of the option of five years; and that no dividends would be paid on common stock.

For purposes of the pro forma disclosures, the estimated fair value of the options is amortized to expense over the options' vesting period. The Company's

pro forma information follows (in thousands, except for earnings per share information):

	1999	2000	2001
Net income as reported Net income pro forma	\$27,159 24,678	\$19,314 16,167	\$24,406 21,561
EPS as reported:			
Basic	1.19	.84	1.02
Diluted	1.17	.83	1.00
EPS pro forma:			
Basic	1.08	.70	.90
Diluted	1.07	.69	.88

Note 8 Business Segments, Geographic Areas and Major Customers

CONMED's business is organized, managed and internally reported as a single segment comprised of medical instruments and systems used in surgical and other medical procedures. We believe our product lines have similar economic, operating and other related characteristics.

The following is net sales information for geographic areas (in thousands):

1999	2000	2001
\$285,048 91,178	\$288,514 107,359	\$306,306 122,416
\$376 , 226	\$395 , 873	\$428 , 722
	\$285,048 91,178	\$285,048 \$288,514 91,178 107,359

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There were no significant investments in long-lived assets located outside the United States at December 2000 and 2001.

Note 9 Pension Plans

We maintain defined benefit plans covering substantially all employees. We make annual contributions to the plans equal to the maximum deduction allowed for federal income tax purposes.

Net pension cost for 1999, 2000 and 2001 included the following components (in thousands):

	1999	2000	2001
Service cost benefits earned during			
the period	\$ 2,592	\$ 2,658	\$ 3,622
Interest cost on projected benefit obligation	1,349	1,608	1,785
Expected return on plan assets	(1,090)	(1, 121)	(1,211)
Net amortization and deferral	41	21	166
Net pension cost	\$ 2,892	\$ 3,166	\$ 4,362

The following table sets forth the plans' funded status and amounts recognized in the consolidated balance sheets at December 2000 and 2001 (in thousands):

	2000	2001
Change in benefit obligation		
Projected benefit obligation at beginning of year Service cost	\$ 19,737 2,658 1,608 2,834 (3,888)	3,622 1,785 4,597 (3,205)
Projected benefit obligation at end of year	\$ 22,949	
Change in plan assets Fair value of plan assets at beginning of year Actual return on plan assets Employer contribution Benefits paid	312 3,894	\$ 13,077 432 6,659 (3,205)
Fair value of plan assets at end of year	\$ 13 , 077	\$ 16 , 963
Change in funded status Funded status	\$ 9,872 (3,837) (60) (151)	\$ 12,785 (9,062) (56)
Accrued pension cost	\$ 5,824 ======	\$ 5,186

For 1999, 2000 and 2001 actuarial calculation purposes, the weighted average discount rate was 7.0%, 7.5% and 7.0%, respectively, the expected long term rate of return was 8.0% and the rate of increase in future compensation levels was 4.5%.

The projected benefit obligation, accumulated benefit obligation and fair value of plan assets for the pension plan with accumulated benefit obligations in excess of plan assets were \$16,447,000, \$11,672,000 and \$8,087,000 respectively, as of December 2001. CONMED common stock valued at \$315,000 and \$550,000 was held by the plans at December 2000 and 2001, respectively.

Note 10 Legal Matters

From time to time, we have been named as a defendant in certain lawsuits alleging product liability, patent infringement, or other claims incurred in the ordinary course of business. Certain of these claims are covered by various insurance policies, subject to deductible amounts and maximum policy limits. Ultimate liability with respect to these contingencies, if any, is not considered to be material to the consolidated financial statements of the Company.

Note 11 Unusual Items

During the quarter ended December 1999, we recognized a benefit related to a previously recorded litigation accrual which was settled on favorable terms. This nonrecurring benefit amounted to \$1,256,000, before income taxes, or \$.03 per diluted share and is included in selling and administrative expense.

During the quarter ended June 2000, we announced we would replace our arthroscopy direct sales force with non-stocking, exclusive sales agent groups in certain geographic regions of the United States. As a result, we incurred a severance charge of \$1,509,000, before income taxes, or \$.04 per diluted share,

in the second quarter of 2000. This $\ \,$ nonrecurring $\ \,$ charge is included in selling and administrative expense.

As discussed in Note 2, during the third and fourth quarters of 2001, we incurred certain charges related to the second Imagyn acquisition. These costs were primarily related to the transition in manufacturing of the Imagyn product lines from Imagyn's Richland, Michigan facility to our manufacturing plants in Utica, New York. Such costs totaled \$886,000 and \$681,000, respectively, before income taxes, or \$.02 per diluted share in each of the third and fourth quarters of 2001. These nonrecurring charges are included in cost of sales.

Note 12 Selected Quarterly Financial Data (Unaudited)

Selected quarterly financial data for 2000 and 2001 are as follows (in thousands, except per share amounts):

	Three Months Ended				
	March	June	September	December	
2000					
Net sales	\$102,811	\$97 , 878	\$92 , 838	\$102,346	
Gross profit	54,150	50 , 551	48,702	54,247	
Net income	7,409	3 , 516	2,729	5,660	
Earnings per share:					
Basic	0.32	0.15	0.12	0.25	
Diluted	0.32	0.15	0.12	0.24	

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	Three Months Ended				
	March	June	September	December	
2001					
Net sales	\$105,909	\$104,171	\$105,318	\$113,324	
Gross profit	56,235	54,206	53 , 986	59 , 921	
Net income	6,003	5,734	5,015	7,654	
Earnings per share:					
Basic	0.26	0.25	0.20	0.30	
Diluted	0.26	0.25	0.20	0.30	

As discussed in Note 11, during the quarter ended June 2000, we incurred a severance charge of \$1,509,000, before income taxes, or \$.04 per diluted share, related to a restructuring of our arthroscopy sales force. This nonrecurring charge is included in selling and administrative expense.

As discussed in Notes 2 and 11, during the third and fourth quarters of 2001, we incurred certain transition charges related to the second Imagyn acquisition. Such costs totaled \$886,000 and \$681,000, respectively, before income taxes, or \$.02 per diluted share in each of the third and fourth quarters of 2001. These nonrecurring charges are included in cost of sales.

Note 13 Guarantor Financial Statements

Our credit facility and subordinated notes (the "Notes") are guaranteed (the "Subsidiary Guarantees") by each of our subsidiaries (the "Subsidiary Guarantors") except CRC (the "Non-Guarantor Subsidiary"). The Subsidiary Guarantees provide that each Subsidiary Guarantor will fully and unconditionally guarantee our obligations under the credit facility and the Notes on a joint and several basis. Each Subsidiary Guarantor and Non-Guarantor Subsidiary is wholly-owned by CONMED Corporation. The following supplemental financial information sets forth on a condensed consolidating basis, consolidating balance sheet, statement of income and statement of cash flows for the Parent Company Only, Subsidiary Guarantors and Non-Guarantor Subsidiary and for the Company as of December 2000 and 2001 and for the years ended December 1999, 2000 and 2001.

CONSOLIDATING CONDENSED BALANCE SHEET December 2000 (in thousands)

	Parent Company Only	Subsidiary Guarantors	Eliminations	Company Total
ASSETS				
Current assets:				
Cash and cash equivalents	\$	\$ 3,470	\$	\$ 3,470
Accounts receivable, net	35,218	43,408		78,626
Inventories	20,174	84,438		104,612
Deferred income taxes	1,761			1,761
Prepaid expenses and other	= 0.0			
current assets	598	2,964		3,562
Total current assets	57 , 751	134,280		192,031
Property, plant and equipment, net .	38,275	24,175		62,450
Goodwill, net	61,651	164,150		225,801
Other intangible assets, net	7,498	187,510		195,008
Other assets	473,408	5,217	(474,344)	4,281
Total assets	\$ 638,583	\$ 515,332	\$ (474,344)	\$ 679,571
10041 455005	=======	=======	=======	=======
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities: Current portion of long-term debt Accounts payable	\$ 36,068 4,398 2,147	\$ 15,952 7,766	\$ 	\$ 36,068 20,350 9,913
Income taxes payable	1,338	641		1,979
Accrued interest	5,130			5,130
Other current liabilities	1,890	2,946		4,836
Total current liabilities	50,971 	27,305		78,276
Long-term debt	342,680			342,680
Deferred income taxes	12,154			12,154
Other long-term liabilities	2,175 	349,295	(335,612)	15,858
Total liabilities	407,980	376,600	(335,612)	448,968
Shareholders' equity:				
Preferred stock				
Common stock	230	1	(1)	230
Paid-in capital	127,985			127,985
Retained earnings	103,834	139,758	(139,758)	103,834
Accumulated other comprehensive				
loss	(1,027)	(1,027)	1,027	(1,027)
treasury, at cost	(419)			(419)
Total shareholders' equity	230,603	138,732	(138,732)	230,603
Total liabilities and				
shareholders' equity	\$ 638,583 ======	\$ 515,332 ======	\$ (474,344) ======	\$ 679,571

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CONMED CORPORATION
CONSOLIDATING CONDENSED BALANCE SHEET
December 2001
(in thousands)

Parent		Non-		
Company Only	Subsidiary Guarantors	Guarantor Subsidiary	Eliminations	Company Total
_		_		

ASSETS Current assets:					
Cash and cash equivalents	s	\$ 1,181	\$ 221	s	\$ 1,402
Accounts receivable, net		7,198	43,990	·	51,188
Inventories	23,045	84,345			107,390
Deferred income taxes	1,105				1,105
Prepaid expenses and other	,				,
current assets	831	2,633			3,464
Total current assets	24,981	95,357	44,211		164,549
Property, plant and equipment, net .	45,856	45,170			91,026
Goodwill, net	86,412	164,728			251,140
Other intangible assets, net	8,177	181,575			189,752
Other assets	477,798	2,376		(475,033)	5,141
Other assets	477,790	2,370		(475,055)	
Total assets	\$ 643,224	\$ 489,206	\$ 44,211	\$(475,033)	\$ 701,608
10001 000000		======	=======		=======
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities:					
Current portion of long-term debt	\$ 72,241	\$ 1,188	\$	\$	\$ 73,429
Accounts payable	5,078	14,799			19,877
Accrued compensation	3,979	7,884			11,863
Income taxes payable	2,372	135			2,507
Accrued interest	4,760	37	157		4,954
Other current liabilities	4,634	2,573			7,207
Total current liabilities	93,064	26,616	157		119,837
Long-term debt	241,404	21,096			262,500
Deferred income taxes	18,655				18,655
Other long-term liabilities	6,467	285,329	41,947	(316,761)	16,982
Total liabilities	359,590	333,041	42,104	(316,761)	417,974
Chauch all dans I amiden					
Shareholders' equity: Preferred stock					
Common stock	253	1		(1)	253
Paid-in capital	160,757		2,000	(2,000)	160,757
Retained earnings	128,240	158,333	107	(158,440)	128,240
Accumulated other comprehensive		130,333			120,240
loss Less common stock in	(5,197)	(2,169)		2,169	(5,197)
treasury, at cost	(419)				(419)
Total shareholders' equity	283,634	156,165	2,107	(158,272)	283,634
Total liabilities and					
shareholders' equity	\$ 643,224	\$ 489,206 ======	\$ 44,211 ======	\$ (475,033)	\$ 701,608

CONMED CORPORATION CONSOLIDATING CONDENSED STATEMENT OF INCOME Year Ended December 1999 (in thousands)

	Parent Company Only	Subsidiary Guarantors	Company Total
Net sales	\$ 83,612 	\$ 292,614	\$ \$ 376 , 226
Cost of sales	47,178	131,302	 178,480
Selling and administrative expense .	26,338	84,504	 110,842
Research and development expense	1,626	10,482	 12,108
	75 , 142	226 , 288	 301,430
Income from operations	8,470	66 , 326	 74,796
Interest expense, net		32,360	 32,360
Income before income taxes	8,470	33,966	 42,436

Provision for income taxes	3,049	12,228		15,277
Income before equity in earnings of unconsolidated subsidiaries	5,421	21,738		27 , 159
Equity in earnings of unconsolidated subsidiaries	21,738		(21,738)	
Net Income	\$ 27,159 ======	\$ 21,738 =======	\$ (21,738) =======	\$ 27,159

CONMED CORPORATION CONSOLIDATING CONDENSED STATEMENT OF INCOME Year Ended December 2000 (in thousands)

		Guarantors	Eliminations	Total
Net sales	\$ 73,632 	\$ 322 , 241	\$ 	\$ 395 , 873
Cost of sales	42,461	145,762		188,223
Selling and administrative expense	20,015	108,301		128,316
Research and development expense		12,963		14,870
	·	267,026		
Income from operations	9,249	55,215		64,464
Interest expense, net		34,286		34,286
Income before income taxes	9,249	20,929		
Provision for income taxes	3,330	7,534		10,864
Income before equity in earnings of unconsolidated subsidiaries	5 , 919	13,395		19,314
Equity in earnings of unconsolidated subsidiaries	13,395		(13,395)	
Net income	•	\$ 13,395 ======	\$ (13,395) ======	\$ 19,314

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CONMED CORPORATION
CONSOLIDATING CONDENSED STATEMENT OF INCOME
Year Ended December 2001
(in thousands)

Parent

	Only	Guarantors	Subsidiary	Eliminations	Total
Net sales	\$91,609	\$337,113	\$ 	\$ 	\$ 428 , 722
Cost of sales	53,534	150,840			204,374
Selling and administrative expense	27,620	113,302	(362)		140,560
Research and development expense	1,511	13,319			14,830
	82,665 	277,461	(362)		359 , 764
Income from operations	8,944	59 , 652	362		68,958
Interest expense, net		30,629	195		30,824
Income before income taxes	8,944	29,023	167		38,134
Provision for income taxes	3,220	10,448	60		13,728
Income before equity in earnings of unconsolidated subsidiaries	5,724	18,575	107		24,406
Equity in earnings of unconsolidated subsidiaries	18,682			(18,682)	
Net income	\$24,406 =====	\$ 18,575 ======	\$ 107 =====	\$ (18,682) ======	\$ 24,406

CONMED CORPORATION CONSOLIDATING CONDENSED STATMENT OF CASH FLOWS Year Ended December 1999 (in thousands)

	Parent Company Only	Subsidiary Guarantors	Eliminations	Company Total
Net cash flows from operating activities	\$ 11,784 	\$25,657 	\$ 	\$ 37,441
Cash flows from investing activities: Distributions to subsidiaries	(21,885)		21,885	
acquisitions		(40,585)		(40,585)
equipment	(4,801)	(4,551)		(9,352)
Net cash provided (used) by investing activities	(26,686) 	(45,136)	21,885	(49,937)
Cash flows from financing: Proceeds of long-term debt Distributions from parent Repayments under revolving	40,900	 21,885	 (21,885)	40,900
credit facility Proceeds from issuance of	(8,000)			(8,000)
common stock	1,612			1,612
of long-term debt	(661)			(661)

Payments on long-term debt	(23,103)			(23,103)
Net cash provided (used)by financing activities	10,748	21,885	(21,885)	10,748
Effect of exchange rate changes on cash and cash equivalents		(411)		(411)
Net decrease in cash and cash equivalents	(4,154)	1,995		(2,159)
Cash and cash equivalents at beginning of period	4,752	1,154		5,906
Cash and cash equivalents at end of period	\$ 598 ======	\$ 3,149 ======	\$ ======	\$ 3,747

CONMED CORPORATION CONSOLIDATING CONDENSED STATEMENT OF CASH FLOWS Year Ended December 2000 (in thousands)

Parent

	Company Only	Subsidiary Guarantors	Eliminations	Company Total
Net cash flows from operating activities	\$ 18,238 	\$ 17,712 	\$ 	\$ 35,950
Cash flows from investing activities: Distributions from subsidiaries Payments related to business	13,618		(13,618)	
acquisitions	(6,042)			(6,042)
equipment	(10,940)	(3,110)		(14,050)
Net cash provided (used) by investing activities	(3,364)	(3,110)	(13,618)	(20,092)
Cash flows from financing: Distributions to parent Borrowings under revolving credit facility	 17,000	(13,618)	13,618	 17,000
Proceeds from issuance of common stock	449			449
Payments on long-term debt	(32,921)			(32,921)
Net cash provided (used)by financing activities	(15,472)	(13,618)	13,618	(15,472)
Effect of exchange rate changes on cash and cash equivalents		(663)	 	(663)
Net increase (decrease) in cash and cash equivalents	(598)	321		(277)
Cash and cash equivalents at beginning of period	598 	3,149 	 	3,747
Cash and cash equivalents at end of period	\$	\$ 3,470 ======	\$ ======	\$ 3,470

CONMED CORPORATION CONSOLIDATING STATEMENT OF CASH FLOWS Year Ended December 2001 (in thousands)

	Parent Company Only	Subsidiary Guarantors	Non- Guarantor Subsidiary	Eliminations	Company Total
Net cash flows from operating					
activities	\$ 44,301	\$ 74 , 574	\$ 40,264 	\$(81,990) 	\$ 77,149
Cash flows from investing activities:					
Distributions from subsidiaries Note payable from subsidiary	71,629 (41,947)			(71,629) 41,947	
Net purchases of accounts receivable			(81,990)	81,990	
Purchases of property, plant and equipment	(10,390)	(4,053)			(14,443)
Net cash provided (used) by investing activities	19,292	(4,053)	(81,990)	52,308	(14,443)
Cash flows from financing: Distributions to parent Note payable to parent company Borrowings under revolving	 	(71 , 629) 	 41,947	71,629 (41,947)	
credit facility Proceeds from issuance of	11,000				11,000
common stock	1,830 (76,423)				1,830 (76,423)
Net cash provided (used) by financing activities	(63,593)	(71,629)	41,947	29,682	\$ (63 , 593)
Effect of exchange rate changes on cash and cash equivalents		(1,181)			\$ (1,181)
Net increase (decrease) in cash and cash equivalents		(2,289)	221		(2,068)
Cash and cash equivalents at beginning of period		3,470			3,470
Cash and cash equivalents at end of period	\$ 	\$ 1,181 ======	\$ 221 	\$ ======	\$ 1,402 ======

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Column C

SCHEDULE VIII--Valuation and Qualifying Accounts

(in thousands)

Additions Column B (1) (2) Column E Balance at Charged to Charged to Column A Column D Balance at End of Period Beginning of Period Costs and Other Description Expenses Accounts Deductions 2001 \$ 514 \$ (440) \$1,553 Allowance for bad debts.. \$ 1,479 Inventory reserves.....

Deferred tax asset
 valuation allowance... \$ 4,373 \$ (1,522) \$ 5,221 \$ 620 \$8,692 \$ 3,834 \$ (424) \$3,410 Allowance for bad debts.. \$ 1,434 \$246 \$ (201) \$1,479 Inventory reserves.....

Deferred tax asset
 valuation allowance... \$ 7,175 \$520 \$ 100 \$ (2,574) \$5,221 \$ 4,258 \$ (424) \$3,834

Allowance for bad debts	\$2,213	\$263		\$ (1,042)	\$ 1,434
Inventory reserves	\$6,618	\$220	\$ 1,500	\$ (1,163)	\$ 7,175
Deferred tax asset					
valuation allowance	\$4,681			\$ (423)	\$ 4,258

Amendment No. 2 to December 16, 1996 Employment Agreement

AGREEMENT made this 7th day of March 2002 between CONMED Corporation and Eugene R. Corasanti as follows:

WHEREAS, CONMED Corporation and Eugene R. Corasanti have agreed to extend his Employment Contract under the same terms and conditions for an additional five (5) year period running from January 1, 2002.

NOW, THEREFORE, in consideration of One Dollar and all other good and valuable consideration the parties hereto do hereby agree as follows:

The Employment Contract of Eugene R. Corasanti is hereby extended for a period of five (5) years from January 1, 2002 to December 31, 2006 upon the same terms and conditions as set forth in his prior Employment Contract.

		CONMED	CORPORATION
	By:		
Eugene Corasanti	1		

	1997	1998	1999	2000	2001
Income (loss) before income taxes and extraordinary					
item Interest expense Portion of rentals representative of	\$ (10,705) 	\$ 30,276 30,891	\$ 42,436 32,360		
interest factor	147	875	978	1,114	919
Total earnings available for fixed charges	\$(10,558)	\$ 62,042 ======	\$ 75,774 ======	\$ 65,578 ======	\$ 69,877
Interest expense Portion of rentals representative of interest	\$	\$ 30,891	\$ 32,360	\$ 34,286	\$ 30,824
factor	147	875	978	1,114	919
Total fixed charges	\$ 147	\$ 31,766 ======	\$ 33,338 ======		31,743
Ratio of earnings to					
fixed charges	(A)	1.95	2.27	1.85	2.20

⁽A) As a result of the loss incurred in 1997, the Company was unable to fully cover the indicated fixed charges.

EXHIBIT 21

CONMED Corporation Subsidiaries of the Registrant

Name State or Country of Incorporation

Aspen Laboratories, Inc.
CONMED Andover Medical, Inc.
CONMED Receivables Corporation
Envision Medical Corporation
Linvatec Corporation
Linvatec Australia Pty. Ltd
Linvatec Belgium S.A.
Linvatec Canada OLC
Linvatec Deutschland GmbH
Linvatec Europe SPRL
Linvatec France S.A.R.L.
Linvatec Korea Ltd.
Linvatec U.K. Ltd.

Colorado
New York
New York
California
Florida
Australia
Belgium
Canada
Germany
Belgium
France
Korea

United Kingdom

EXHIBIT 23

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (Nos. 33-23514, 33-40455, 33-49422, 33-49526, 33-58119, 33-87746, 333-48693, 333-74497 and 333-78987) and Form S-3 (No. 333-66764) of CONMED Corporation of our report dated February 5, 2002 relating to the financial statements and financial statement schedule, which appears on page F-1 in this Form 10-K.

/s/ PricewaterhouseCoopers LLP
-----PricewaterhouseCoopers LLP

Syracuse, New York March 27, 2002